## 2018 Third Quarter Financial Results

## Gamma Optical

## DISCLAIMER STATEMENT

This presentation and release contain "forward-looking statements" which may include projections of future results of operations, financial condition or business prospects based on our own information and other sources.

Our actual results of operations, financial condition or business prospects may differ from those expressed or implied in these forward-looking statements for a variety of reasons, including but not limited to price fluctuations, competition, international economic conditions, exchange rate fluctuations, market demand and other risks and factors beyond our control.

The forward-looking statements in this release reflect the current belief of Gamma as of the date of this release. Gamma undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.

## Executive Summary



## Q3 2018 Financial Report

 Business \& Strategy Update
## Consolidated Income Statement

| NT\$ Thousand | 18 Q3 | 18 Q2 | QoQ \% | 17 Q3 | QoQ \% | 18YTD | 17YTD | YoY \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Revenues | 5,234 | 2,719 | 92\% | 10,464 | -50\% | 12,670 | 38,752 | -67\% |
| Gross Profit | $(2,350)$ | $(3,879)$ | -39\% | $(20,889)$ | -89\% | $(12,469)$ | $(50,113)$ | -75\% |
| Operating Expenses | 14,221 | 10,134 | 40\% | 25,370 | -44\% | 36,365 | 46,806 | -22\% |
| Net Operating (Loss) | $(16,571)$ | $(14,013)$ | 18\% | $(46,259)$ | -64\% | $(48,834)$ | $(96,919)$ | -50\% |
| Other Income | 0 | 70 | -100\% | 260 | -100\% | 104 | 372 | -72\% |
| Non-Operating Income (Expenses) | 12,473 | 9,377 | 33\% |  | 47873\% | 18,910 | $(10,155)$ | -286\% |
| Net Loss | $(4,098)$ | $(4,566)$ | -10\% | $(45,973)$ | -91\% | $(29,820)$ | $(106,702)$ | -72\% |
| Net Loss-Parent Company | $(4,098)$ | $(4,566)$ | -10\% | $(45,973)$ | -91\% | $(29,820)$ | $(106,702)$ | -72\% |
| Minority Interest | - | - | - | - | - | - | - | - |
| EPS (NT\$) | (0.05) | (0.06) |  | (0.59) |  | (0.39) | (1.38) |  |

## Consolidated Balance Sheet

| Unit : NT\$ thousand | $2018 / 9 / 30$ |  | $2017 / 9 / 30$ |  | $2016 / 9 / 30$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Cash \& Cash Equivalents | 172,819 | $29 \%$ | 179,975 | $24 \%$ | 283,681 | $23 \%$ |
| CD ( Over 3 months) | 176,007 |  |  |  |  |  |
| Accounts Receivable | 44,327 | $8 \%$ | 109,405 | $15 \%$ | 257,679 | $21 \%$ |
| Inventory (Net) | 170 | $0 \%$ | 12,320 | $2 \%$ | 61,603 | $5 \%$ |
| Property • Plant \& Eduipment | 4,456 | $1 \%$ | 384,365 | $52 \%$ | 433,329 | $35 \%$ |
| Other Assets | 188,969 | $32 \%$ | 57,152 | $8 \%$ | 197,919 | $16 \%$ |
| Total Assets | 586,748 | $100 \%$ | 743,217 | $100 \%$ | $1,234,211$ | $100 \%$ |
| Current Liabilities | 68,264 | $12 \%$ | 71,323 | $10 \%$ | 411,862 | $33 \%$ |
| Long-Term \& Other Liabilities | - | $0 \%$ | 434 | $0 \%$ | 24,739 | $2 \%$ |
| Shareholders' Equity | 518,484 | $88 \%$ | 671,460 | $90 \%$ | 797,610 | $65 \%$ |

## Consolidated Cash Flow

|  |  |  |
| :--- | ---: | ---: |
| Unit: NT\$ thousand | $2018 / 9 / 30$ | $2017 / 9 / 30$ |
| Cash\&Cash Equiv.-Beg | 182,188 | 234,278 |
| Cash Flow from Operations | $(18,005)$ | 10,134 |
| Cash Flow from Investing | 8,636 | 122,854 |
| Cash Flow from Financing | 0 | $(184,944)$ |
| Exchange Influence | 0 | $(2,347)$ |
| Cash\&Cash Equiv.-End | 172,819 | 179,975 |

## Business Strategies

- Disposing of idle assets to create money for Corporate Transformation
- International Trade in Houseware


## Disposing of Idle Assets to Create

Money for Corporate Transformation

| Unit : NT\$ thousand | $2018 / 9 / 30$ |  | $2017 / 9 / 30$ |  | 2 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
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## International Trade in Houseware

Till October 31st, 2018, the income of Houseware Trading accounts for up to 65 percent of total operating revenue.

Gamma has successfully transformed.

|  | Q1 | Q2 | Q3 | October | Total | $\%$ |
| :---: | :---: | :---: | ---: | ---: | ---: | :---: |
| Optical | 4,717 | 2,719 | 271 | -736 | 6,971 | $35 \%$ |
| Houseware | - | 2,475 | 2,488 | 7,876 | 12,839 | $65 \%$ |
| Total | 4,717 | 5,194 | 2,759 | 7,140 | 19,810 | $100 \%$ |

## Upstream and Downstream Industry Chain



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## Houseware Products



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## Houseware Products



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## Houseware Products



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## Thanks for Your

 Attention

