



Investor Conference | Dec 14, 2021

# Jia Wei Lifestyle

Investor Conference



**3557.TW**





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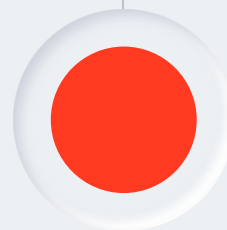
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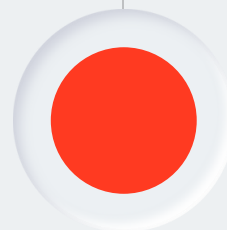
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# Content



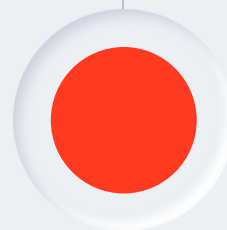
PART 1

Financial Results



PART 2

Operation Strategy



PART 3

Q&A





## PART 1

# Financial Results







PART 1

Challenge & Solution

Revenue  
Growth



Hydropower  
Smooth Shipment



Exchange  
Rate



Raw  
Material



Dual Control of  
Energy  
Consumption  
and Intensity



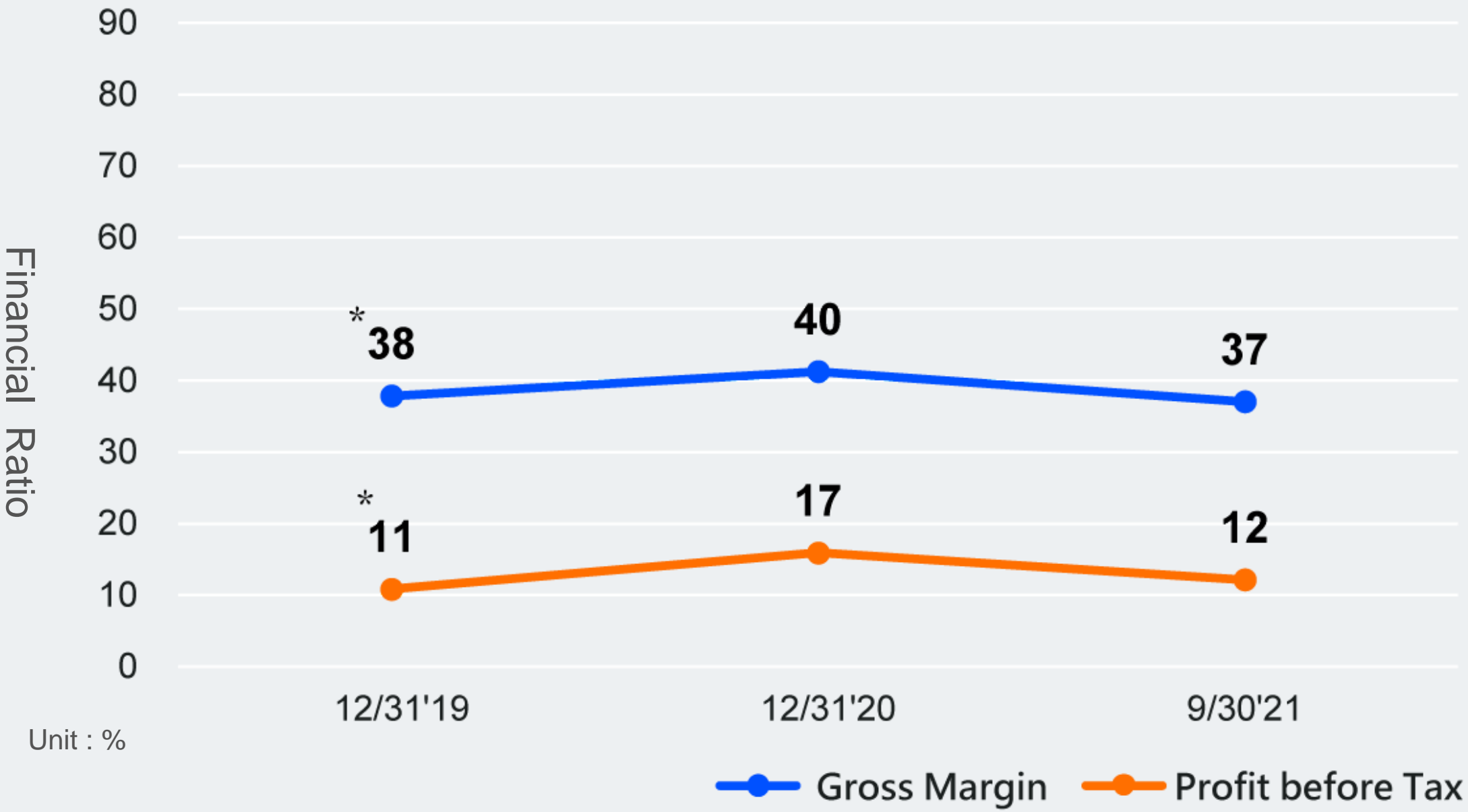
Adjustment of  
price and formula





PART 1

Performance

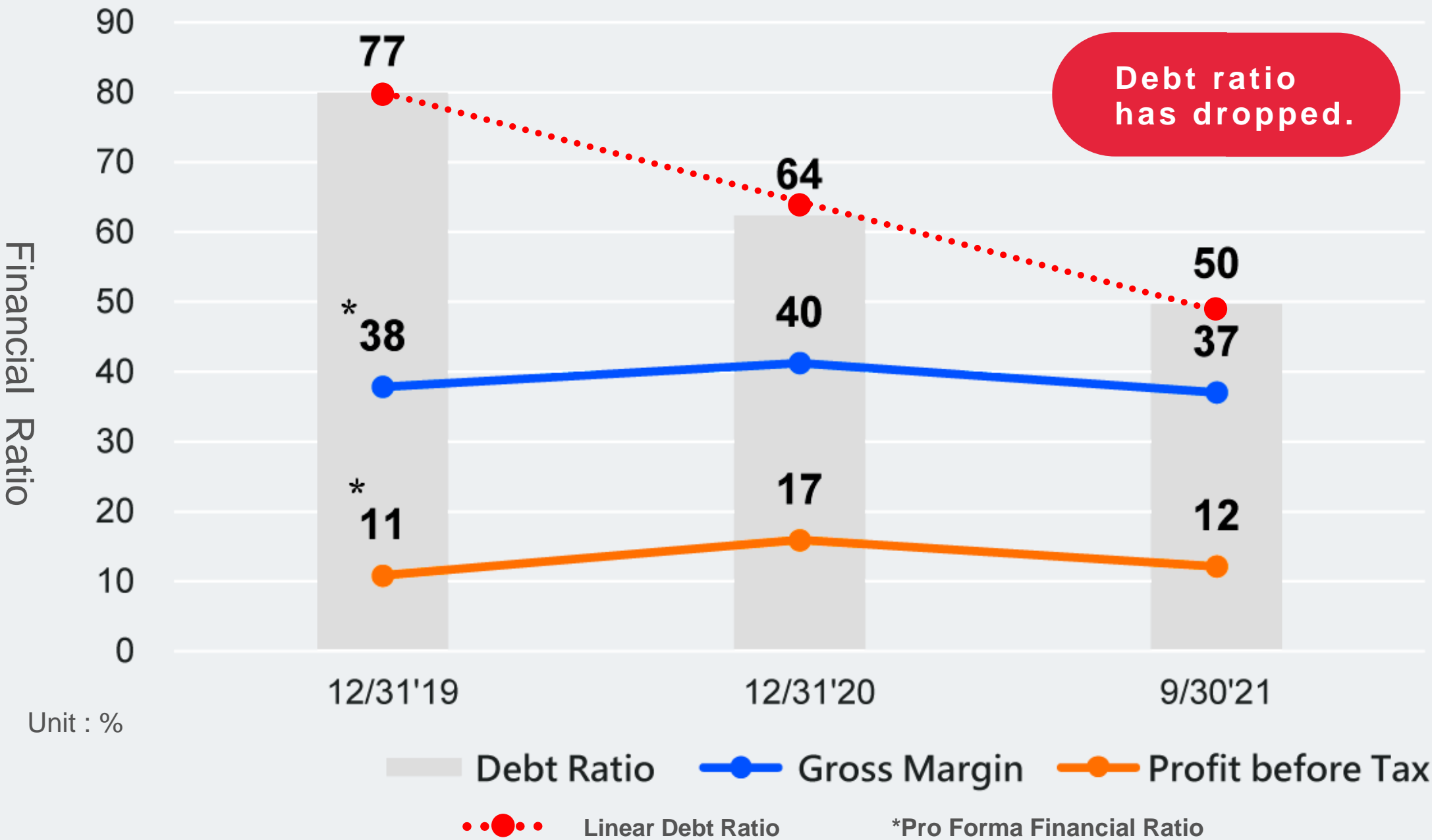


\*Pro Forma Financial Ratio



PART 1

Performance







PART 1

Sharing

Cash Dividend

NT 100M

Profit after Tax

NT 100M

Payout Ratio

2020

2021  
H1

4.3

2.4

5.9

3.5

73%

69%

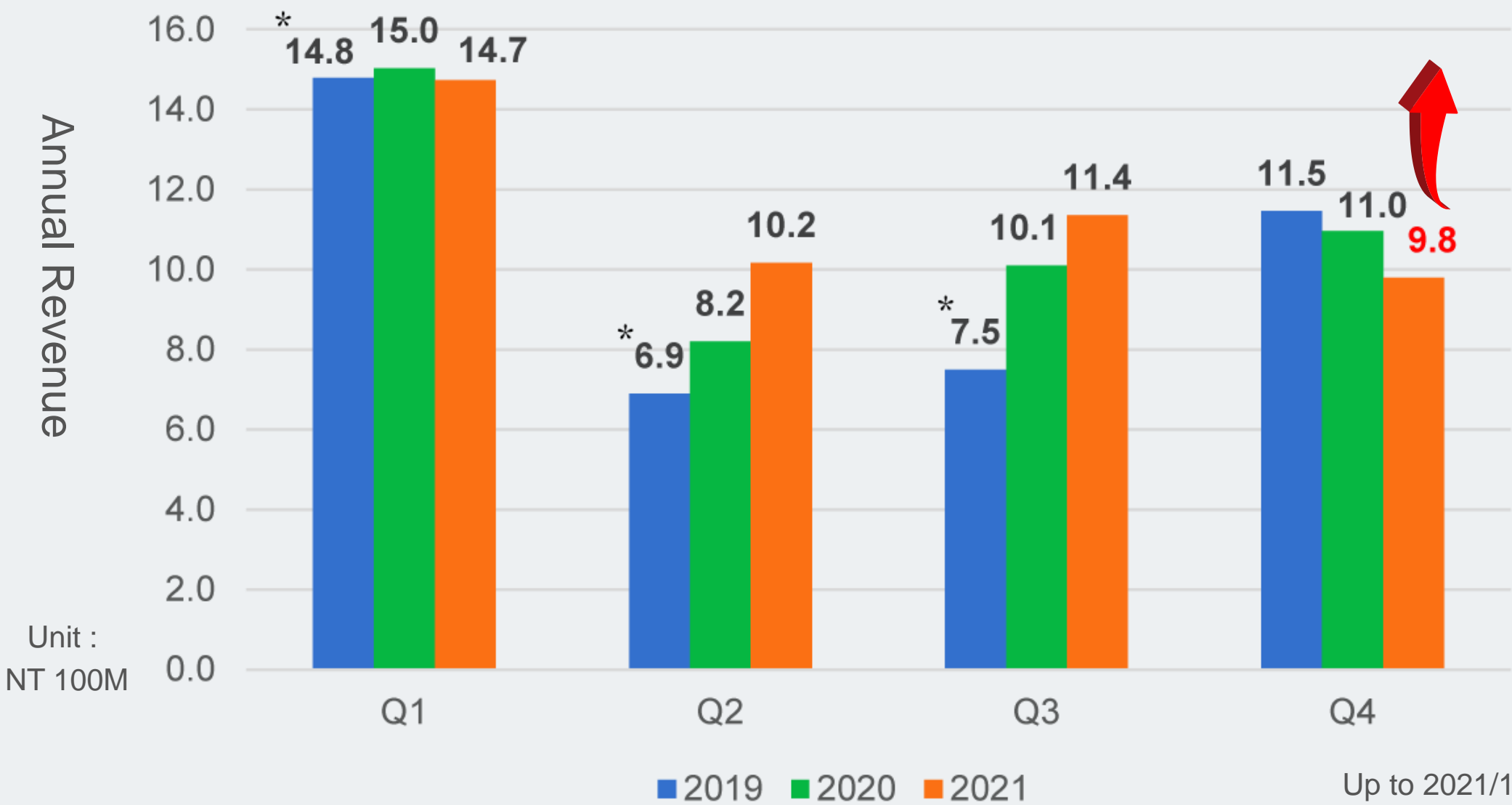




PART 1

Revenue strategy

The growth in the off-season has increased.



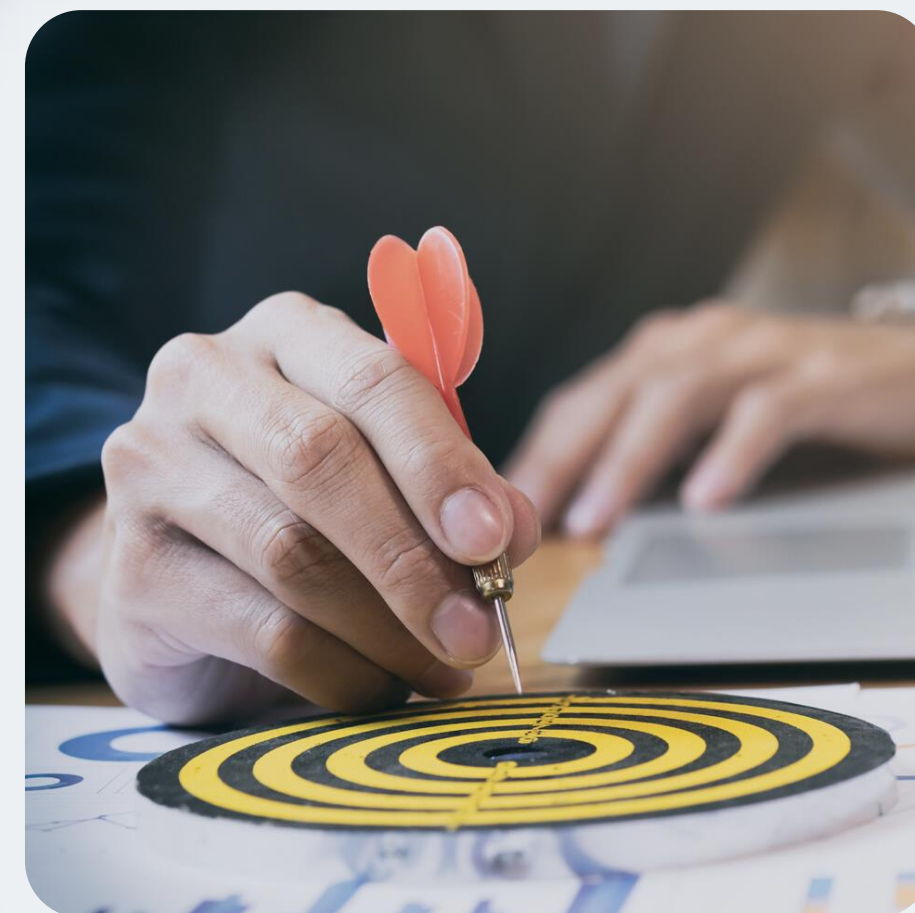
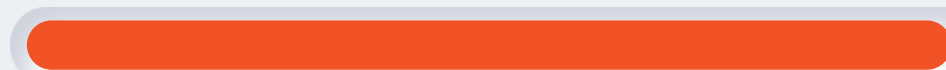
Up to 2021/11/30  
\*Pro Forma Revenue





## PART 2

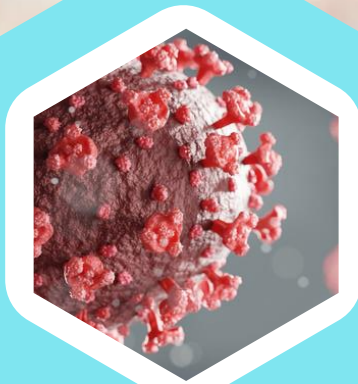
# Operation Strategy





PART 2

Status



COVID

Variants 、 Border control 、 Vaccination, supply chain re-adjusting.



LOGISTIC

Global shortage of freight shipments (land & sea).



CURRENCY

Inflation (raw materials, wages, etc).



INVENTORY

Stores demanding stock replenishment.



E-COMM.

Rapid E-shopping development.





## PART 2

Insight



### PORTFOLIO

.....  
Enhancing overall composition (Holiday, Everyday, Prepara) and reliable partner for procurement.



### MARKETING

.....  
Great mix of customer base, with stabilized high-end stores and placing emphasize on big-box store / supermarket.



### LOGISTIC

.....  
Besides import, also support policy of domestic supply with an established local warehouse.



### MATERIAL

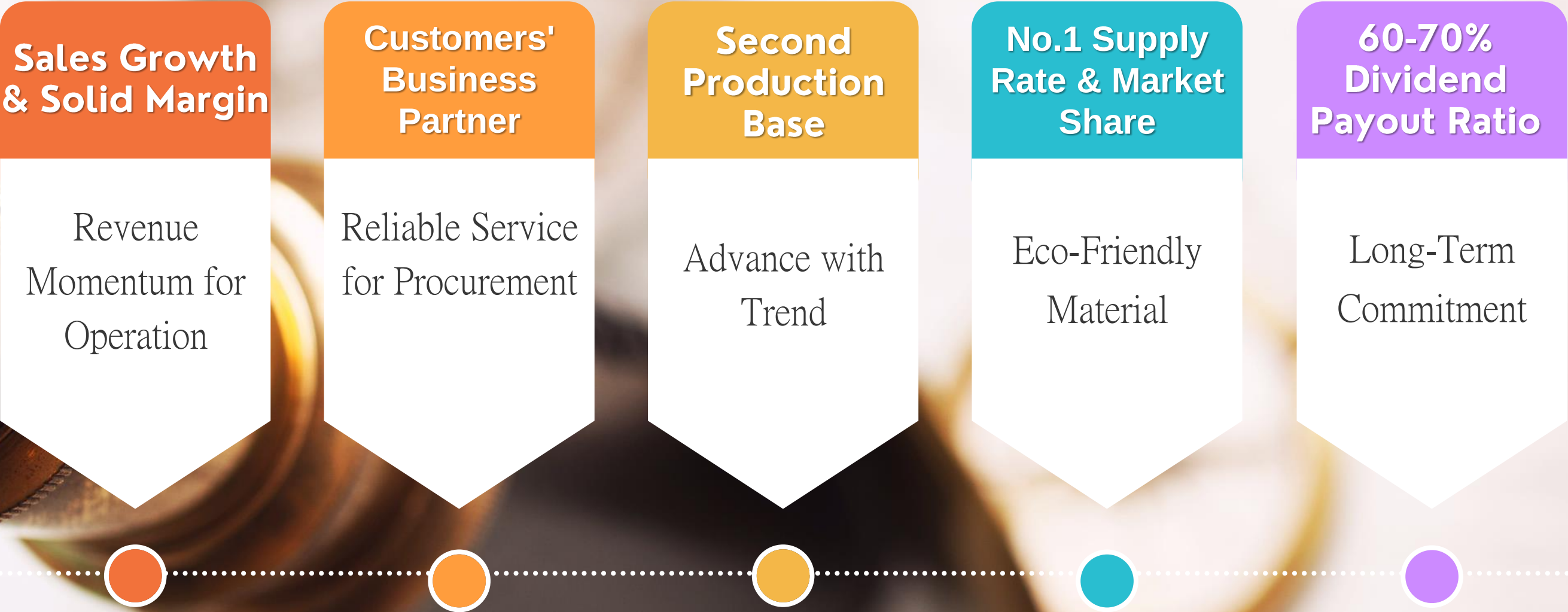
.....  
Conforming to eco-friendly, PET & R.PET is market available, and promoting degradable materials.





PART 2

Outlook





## PART 3

# Q&A

Contact us if there is any question.

