



Investor Conference | Dec 9, 2022

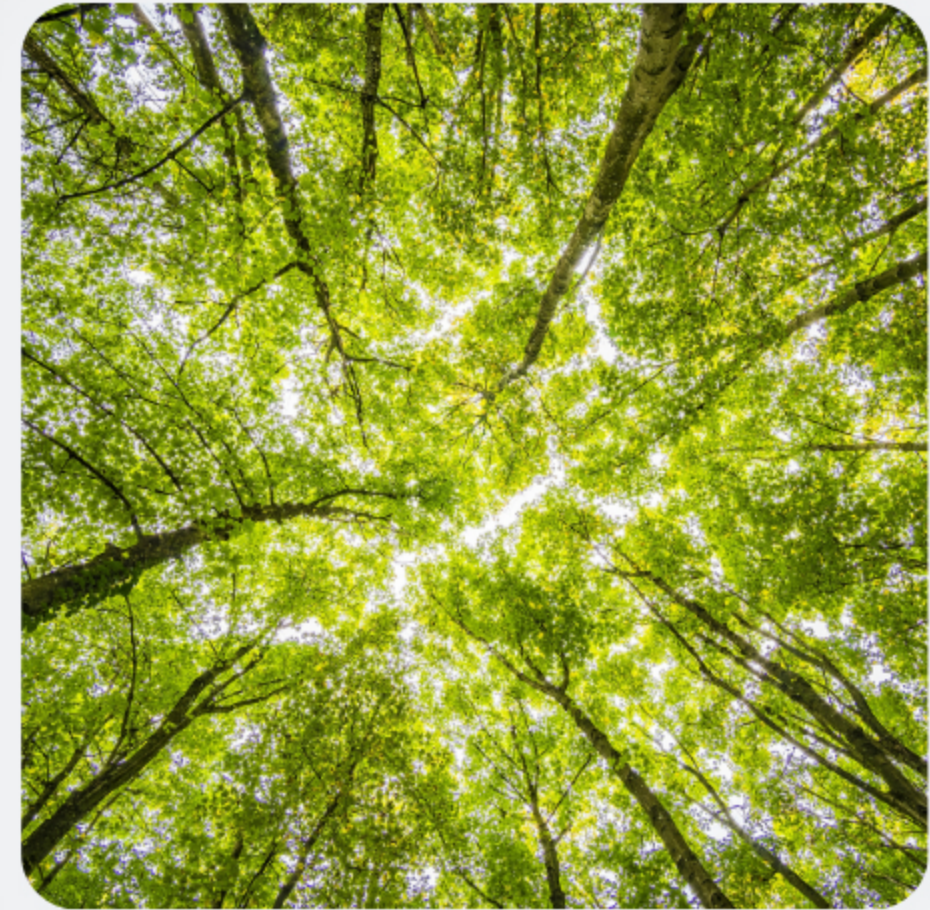
01

Jia Wei Lifestyle

Investor Conference



3557.TW





Disclaimer Statement

This presentation and release contain “forward-looking statements” which may include projections of future results of operations, financial condition or business prospects based on our own information and other sources.

Our actual results of operations, financial condition or business prospects may differ from those expressed or implied in these forward-looking statements for a variety of reasons, including but not limited to price fluctuations, competition, international economic conditions, exchange rate fluctuations, market demand and other risks and factors beyond our control.

The forward-looking statements in this release reflect the current belief of JiaWei as of the date of this release. JiaWei undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.



Content



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Company Profile



PART 2

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PART 3

Innovation & Sustainability



PART 4

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Q&A





PART 1

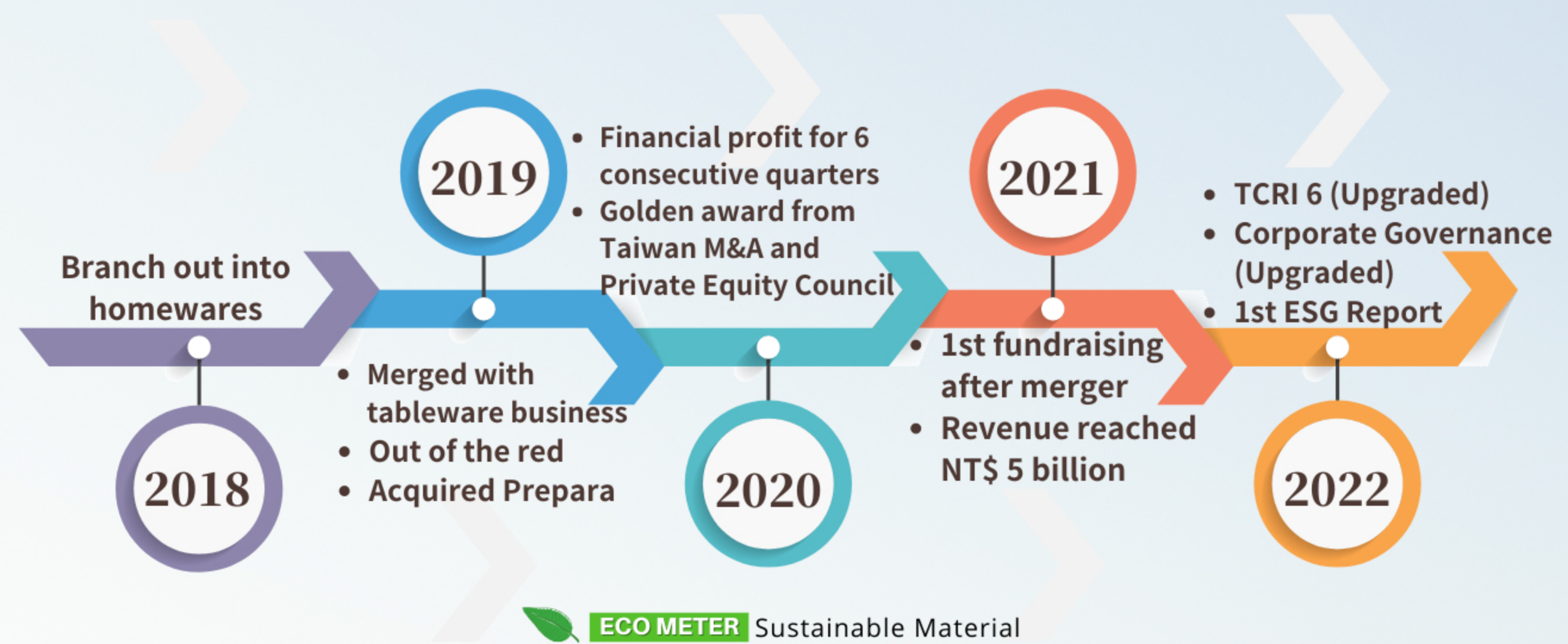
Company Profile



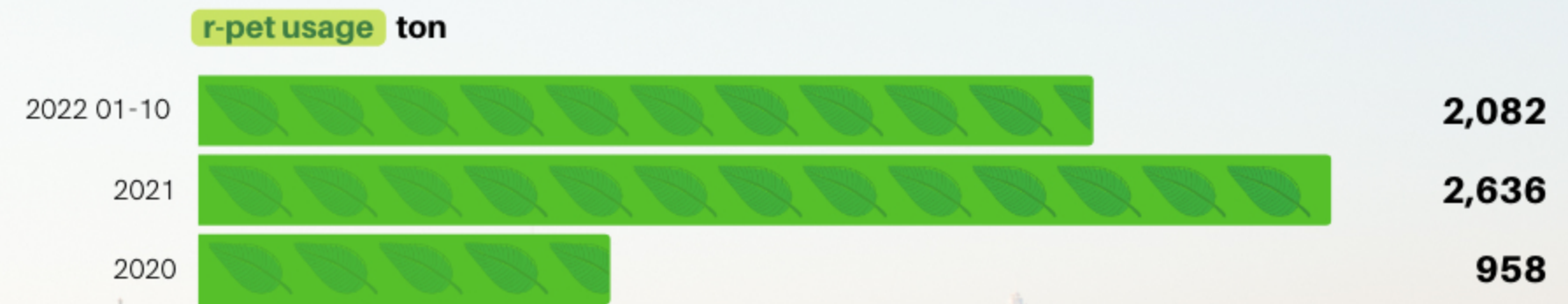
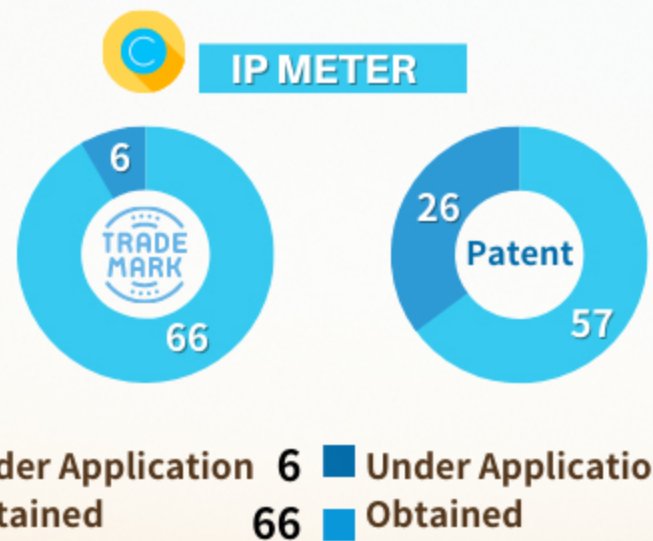


PART 1

About us



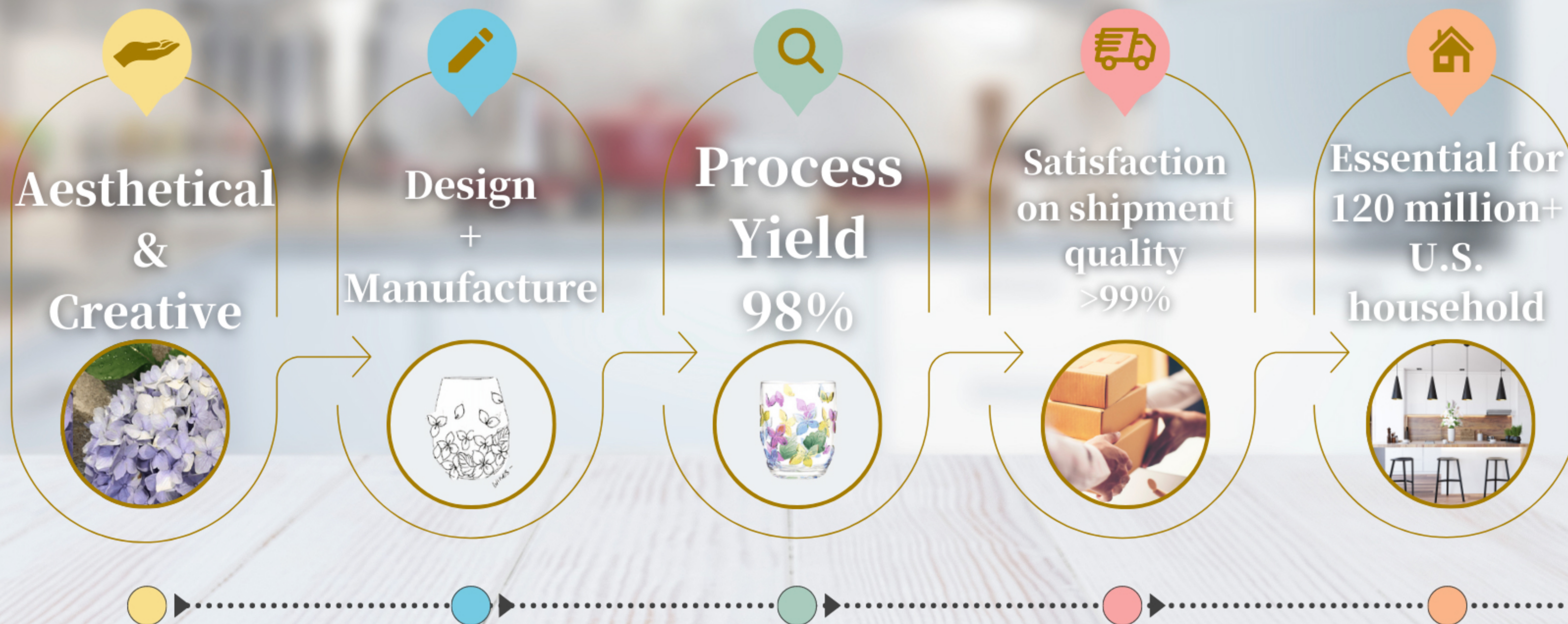
ECO METER Sustainable Material





PART 1

Quality +





PART 1

Customer Diversity



Hypermarkets +
Supermarkets +
Retail Warehouse

Walmart

COSTCO
WHOLESALE

ASDA

Loblaws
Sainsbury's

SHOPKO



next



meijer

H-E-B



BEALLS

Tchibo

ROSS
DRESS FOR LESS

dd's
DISCOUNTS



TJ-maxx

Burlington



Homeware
Stores



WILLIAMS
SONOMA
CALIFORNIA
JAY
COMPANIES

ZARA
HOME
POTTERY
BARN

gimex[®]
melamine plus

Sur la table

Crate&Barrel

BED BATH &
BEYOND



Department
Stores

MARKS &
SPENCER
KOHL'S

HomeGoods[®]
bloomingdales



★ macy's

DEBENHAMS

JCPenney

belk

Dillard's
The Style of Your Life.

Stein Mart



E-commerce
& Others



amazon

SHOPPERS
DRUG MART

Walgreens

OXO



PART 2

Financial Results



Retail Industry

PART 2

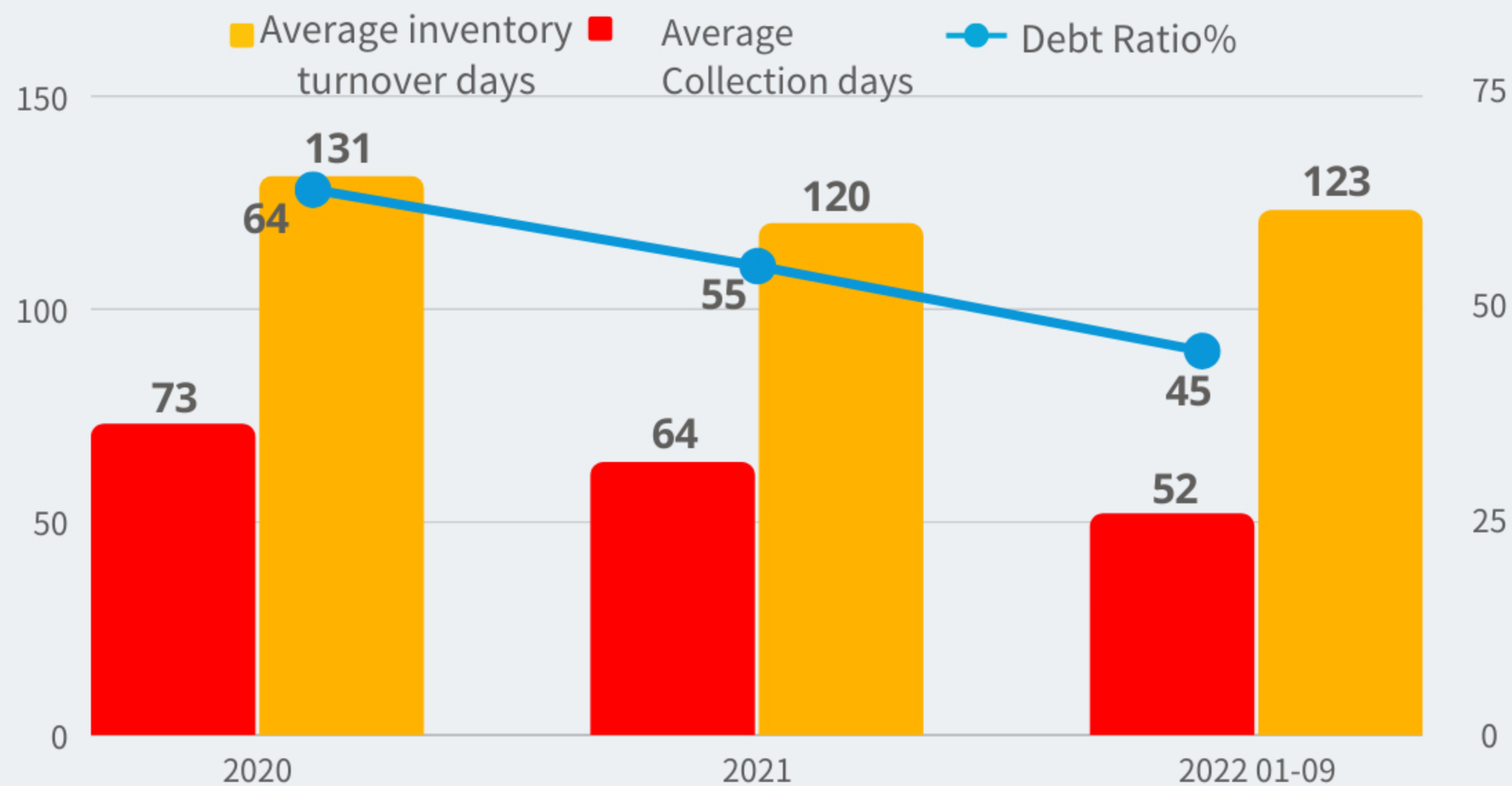
	Stock Exchange	Revenue (\$Million)	Main Subsidiaries	Number of Stores	Global Retail Ranking ¹
     	WMT (NYSE)	5,678	Sam's Club	U.S. 4,742 Global 10,593	1
	TGT (NYSE)	1,046	Target Brands, Inc	1,937	10
	COST (NASDAQ)	2,227	Costco travel	839	4
	AMZN (NASDAQ)	3,425 (Retail Only)	-	Mainly E-Commerce	2
	WSM (NYSE)	82	Pottery Barn	544	51
	KR (NYSE)	1,379	Harris Teeter	2,742	7

1.Source – Retail Info. Systems : The Top 100 Retailers in 2022 (Published 2022 Apr 29)

PART 2

Momentum

Improved Credit Rating: TCRI - 6

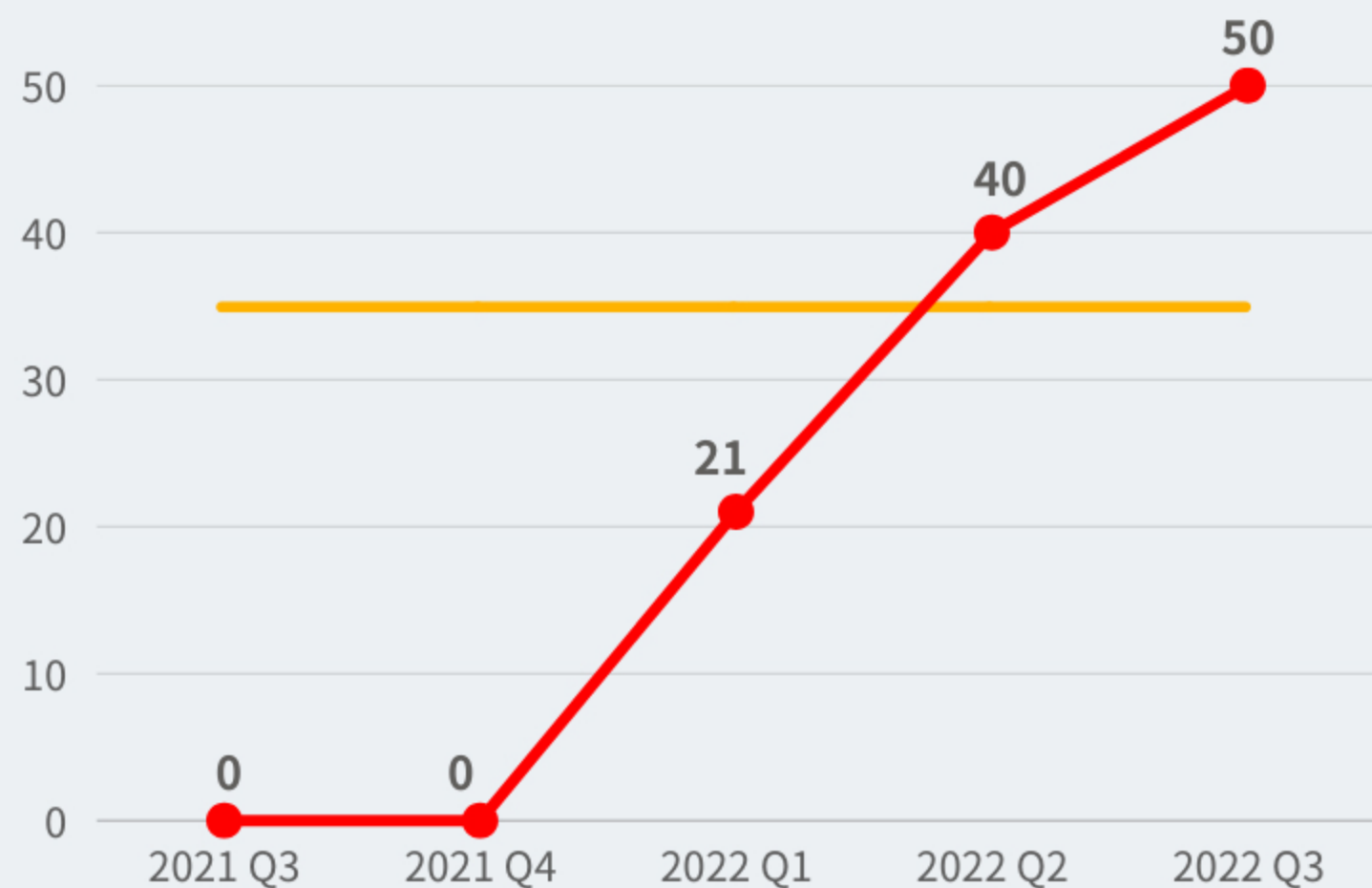


PART 2

Profitability

Gross Margin

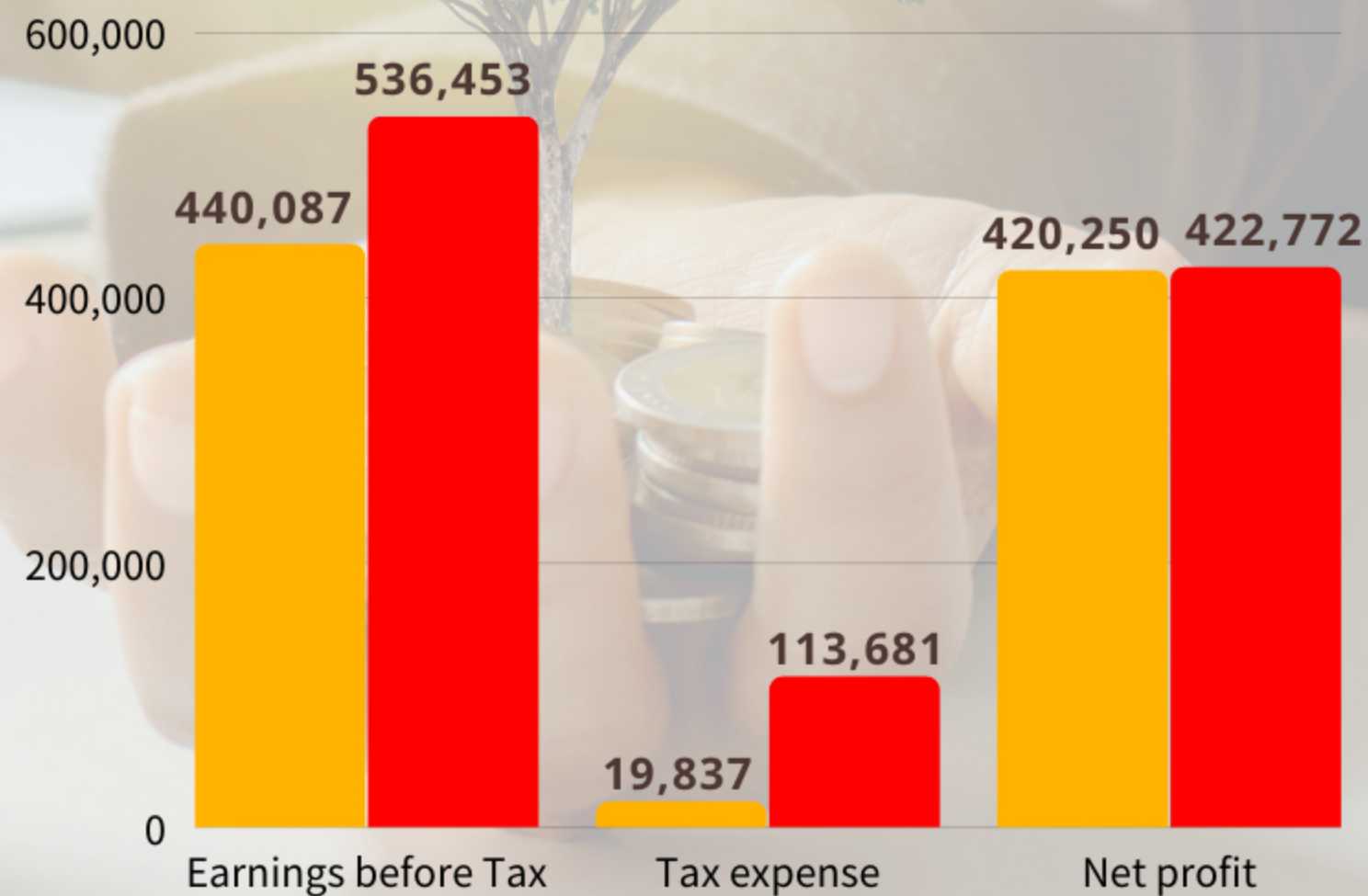
■ Quarter ■ Baseline %



Net Profit

■ 2021 01-09 ■ 2022 01-09

NT\$ Thousand





PART 2

Dividend Policy

Board Resolution

Cash Dividends
NT\$

Corresponding EPS
NT\$

Payout Ratio

2021

2022

6.65

6

10.01

7.74

66%

78%

PART 3

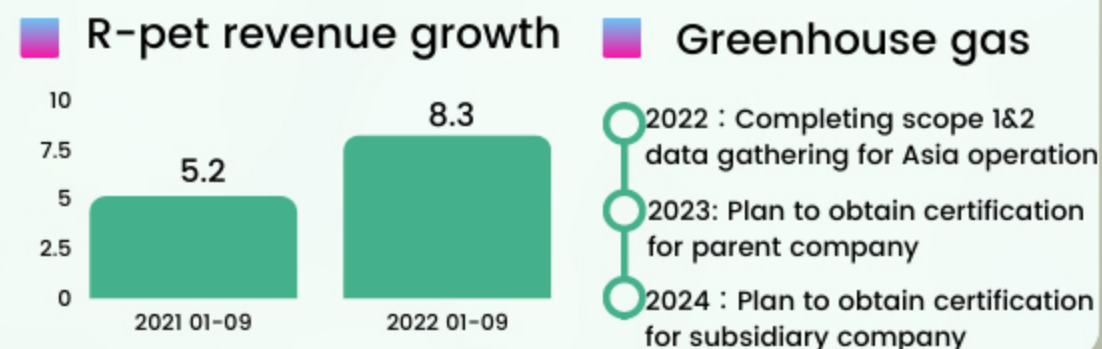
Innovation & Sustainability



PART 3

ESG Highlight

Eco Products



Biomass Material



Quality Assurance

Conform with FDA standard



Customer Relation



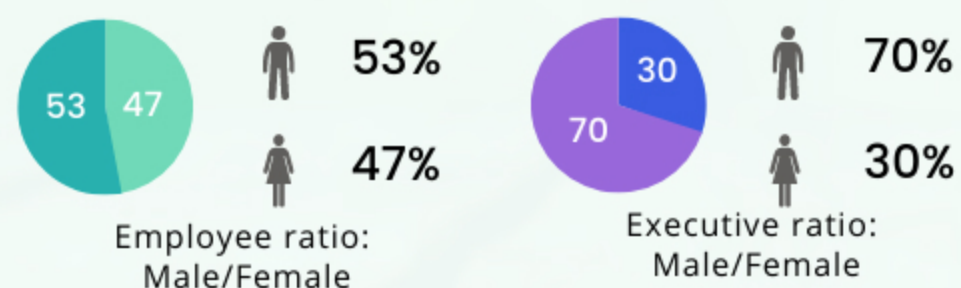
Rating for Corporate Governance



Diversity of Board Member



Gender Equality



Localization

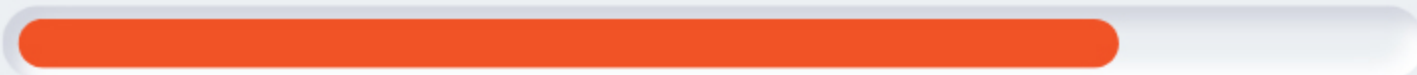


Localization - Executive



PART 4

Strategic Developments





PART 4

Enlarge





PART 4

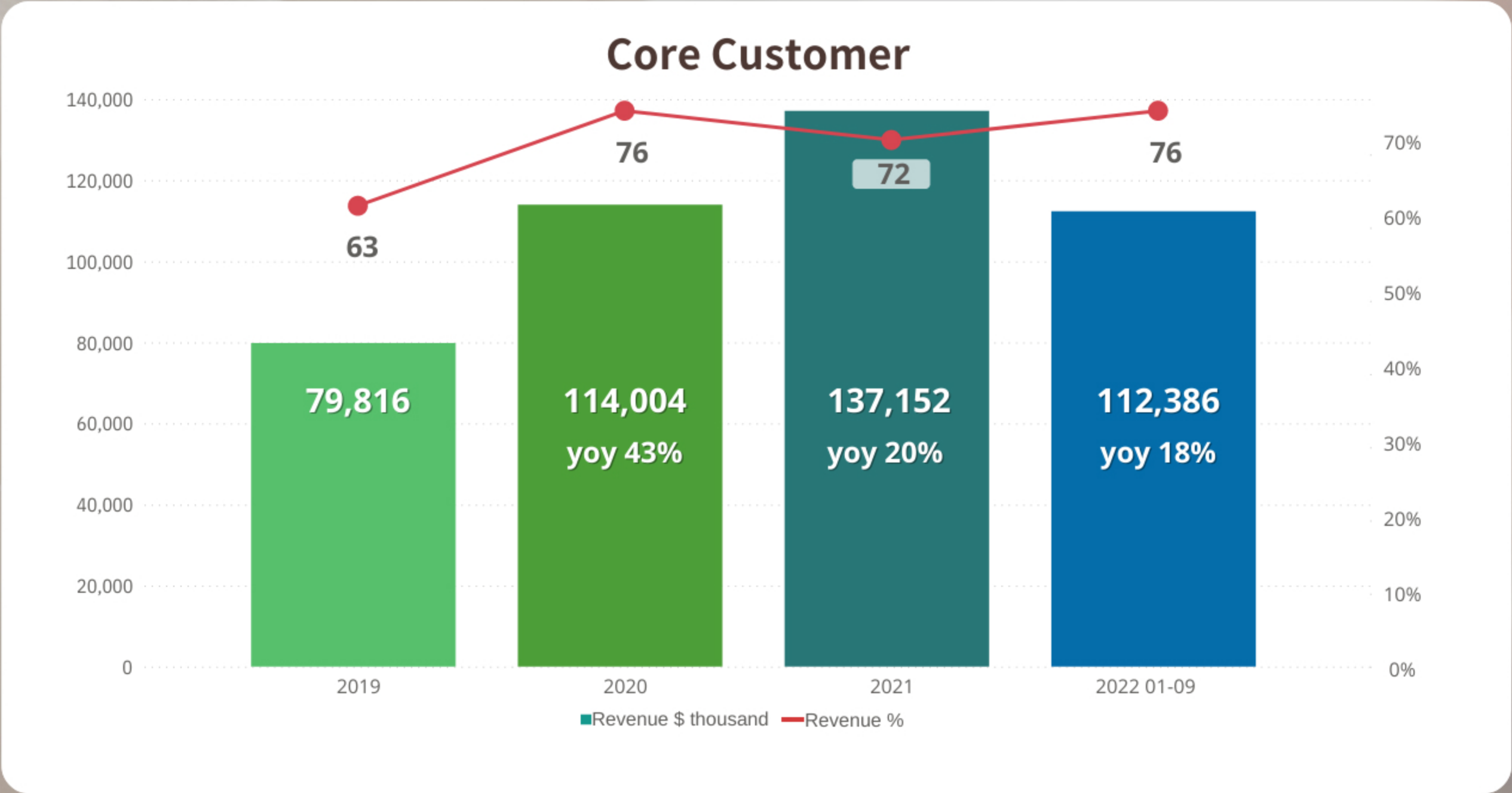
5 of our top 10 customer are ranked in global top 10 retailer



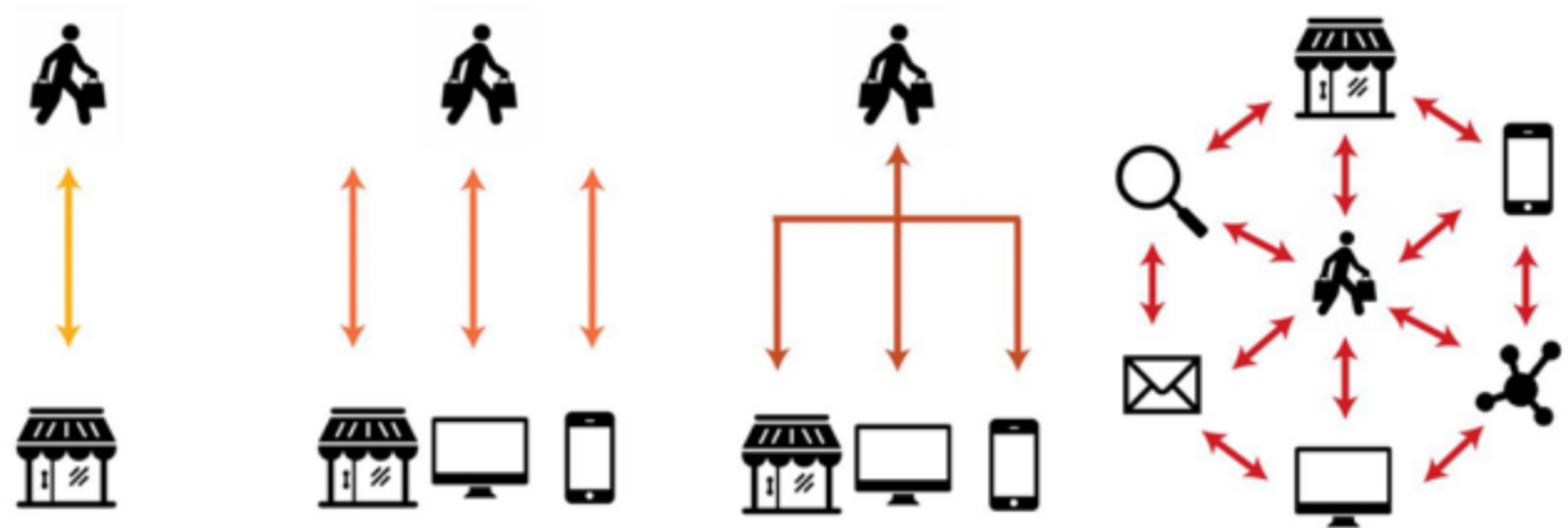
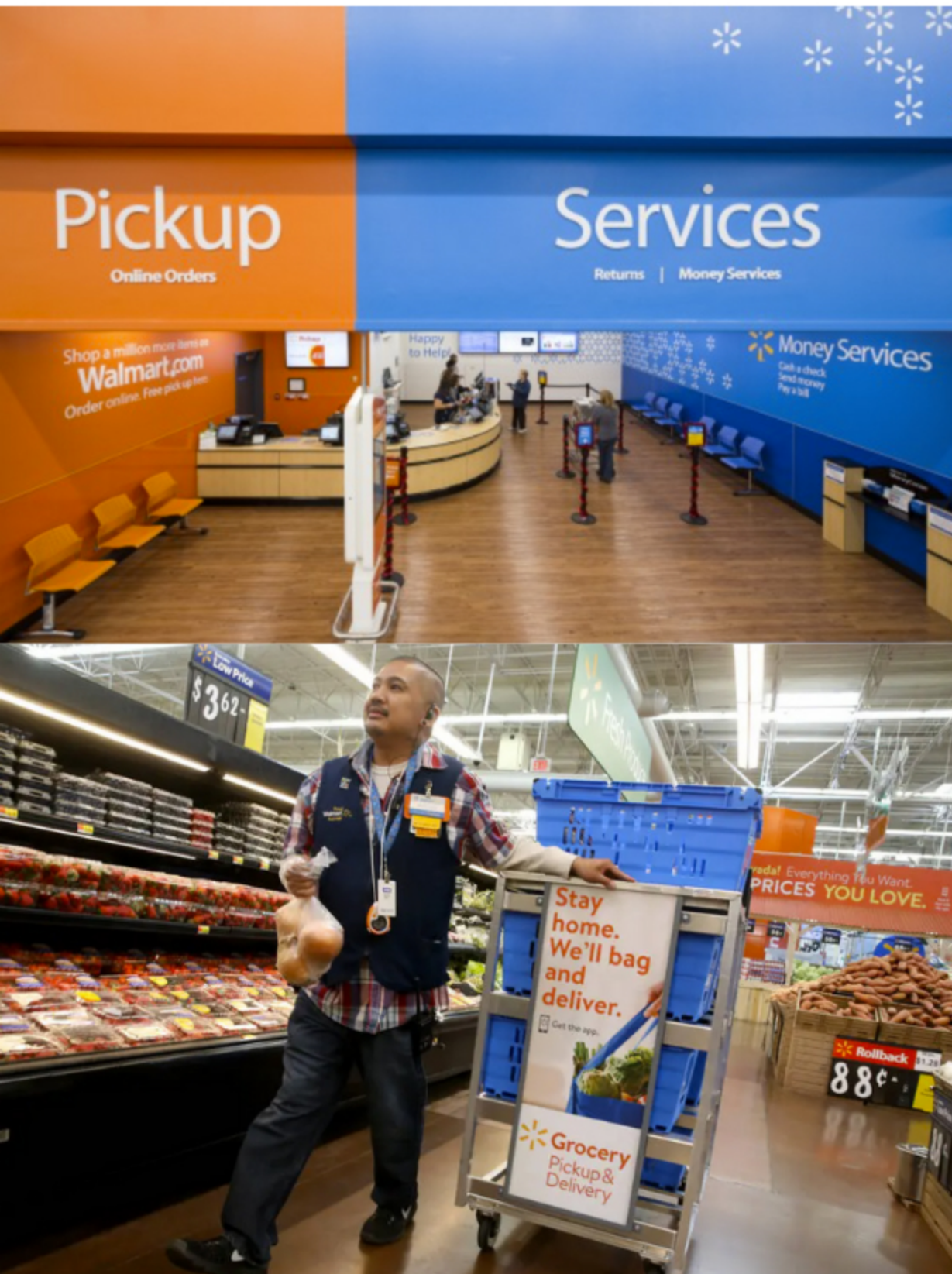
2022 01-09 **112,386** \$ thousand
2019 **79,816** \$ thousand

Growth of core customer = operation momentum

Momentum



Omnichannel



The Omnichannel Retail

Source: Walmart.com

Walmart: Major Improvements to Stores

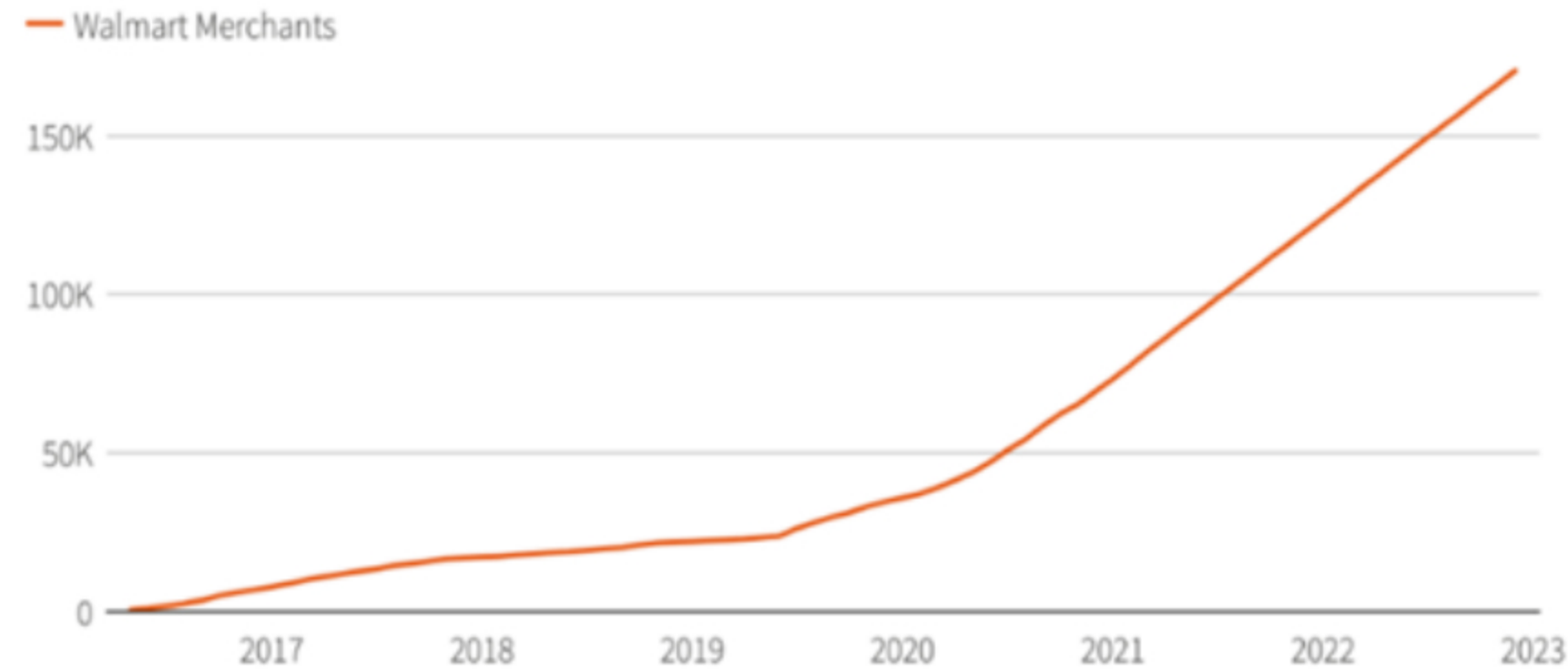
Source: Walmart.com



Walmart is focused on Walmart Marketplace

Walmart Marketplace Vendors Seen Rising Sharply

Third-party merchants are expected to flood Walmart Marketplace over the next two years



Source: Walmart.com



INCREASE YOUR SELLING
CHANNELS WITH

Walmart 
Marketplace

New! Wanda June Home

Serve up some sass with cookware & more by Miranda Lambert.

[Shop now](#)



Source: Walmart.com

Only at Walmart
Beautiful Kitchenware

Joyful cookware, appliances, & more by Drew Barrymore.

[Shop now](#)



What's new
The Home Edit

Hangers, canisters & more from organization BFFs Clea & Joanna.

[Shop now](#)



Exclusively at Walmart
New from My Texas House

Freshen things up with pillows, bedding & more by Erin Vogelpohl.

[Shop now](#)



New!
Spice by Tia Mowry

Curated kitchen & dining styles for easy meals.

[Shop now](#)



New summer styles!
Sofía Jeans collection

The latest jeans, dresses, jumpsuits, & more.

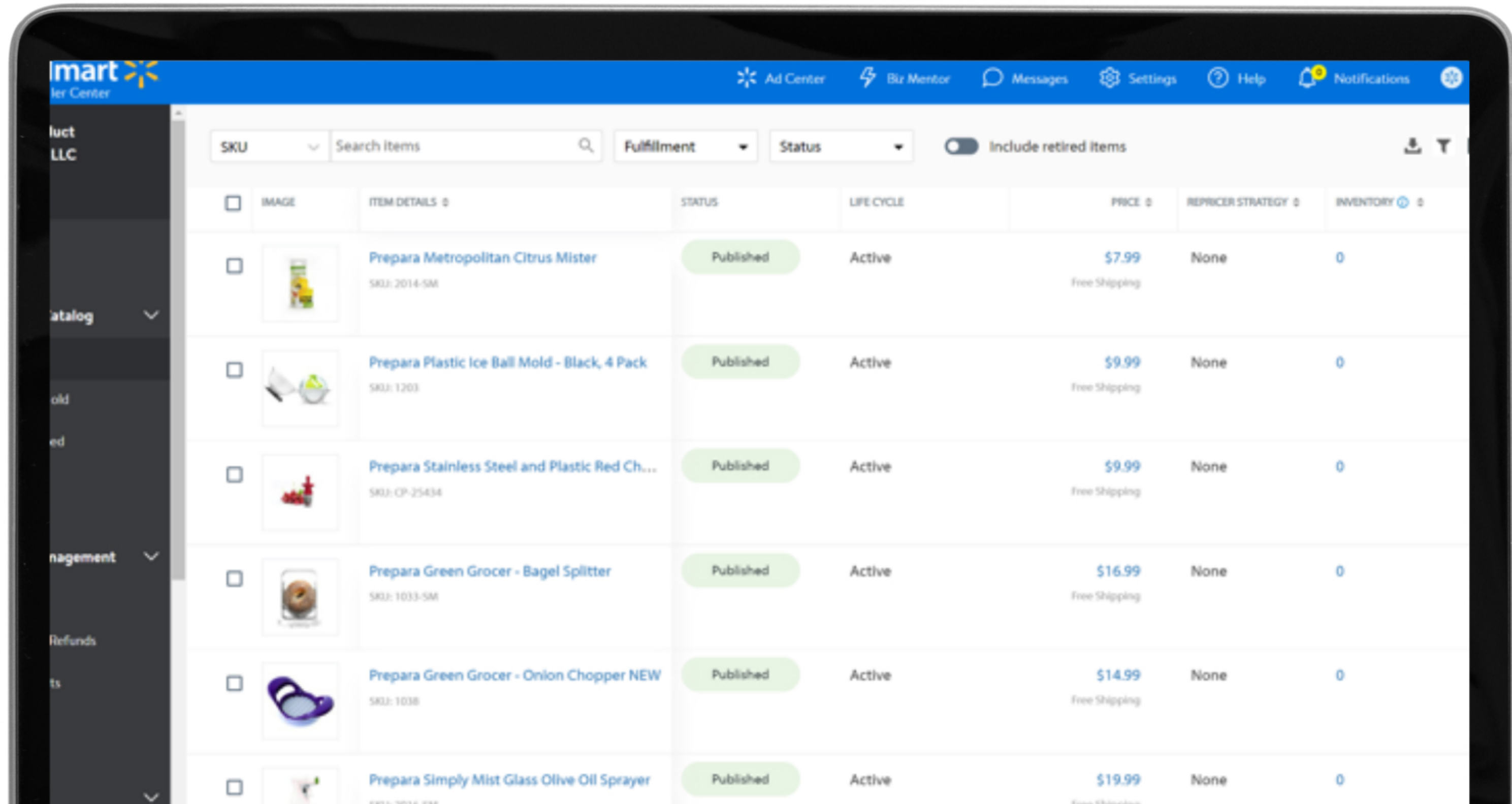
[Shop all](#)









Prepara – Working with Walmart Marketplace

Over 65 Items Available on Walmart.com

Source: Walmart.com



The screenshot displays the Walmart Seller Center interface. The top navigation bar includes links for Ad Center, Biz Monitor, Messages, Settings, Help, and Notifications. A left sidebar contains navigation options like Product Catalog, Orders, and Refunds. The main content area shows a table of items for sale, with columns for SKU, Image, Item Details, Status, Life Cycle, Price, Repricing Strategy, and Inventory. The table lists six items, all of which are 'Published' and 'Active'.

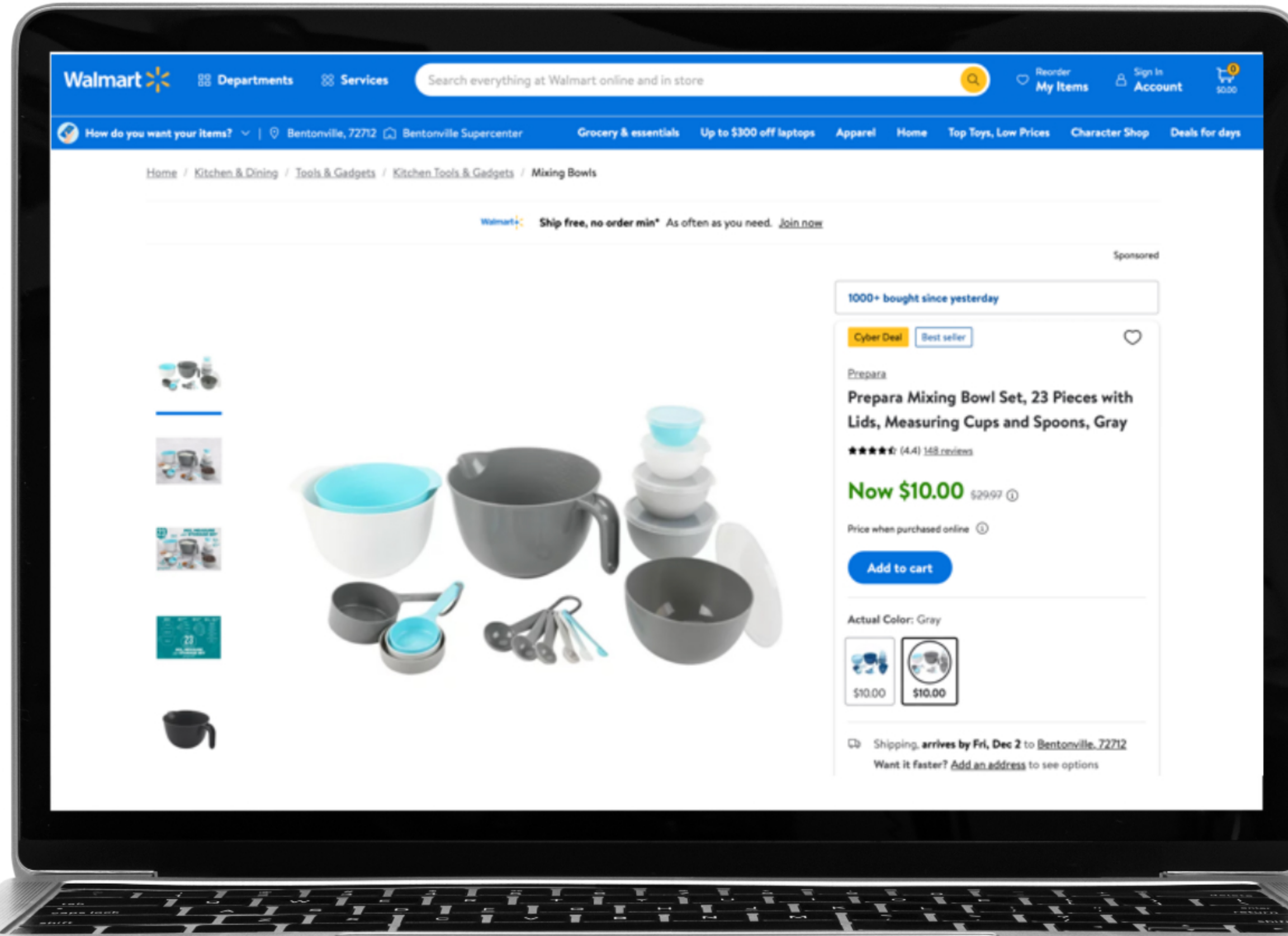
SKU	Image	Item Details	Status	Life Cycle	Price	Repricing Strategy	Inventory
2014-SM		Prepara Metropolitan Citrus Mister	Published	Active	\$7.99 Free Shipping	None	0
1203		Prepara Plastic Ice Ball Mold - Black, 4 Pack	Published	Active	\$9.99 Free Shipping	None	0
CP-25434		Prepara Stainless Steel and Plastic Red Ch...	Published	Active	\$9.99 Free Shipping	None	0
1033-SM		Prepara Green Grocer - Bagel Splitter	Published	Active	\$16.99 Free Shipping	None	0
1038		Prepara Green Grocer - Onion Chopper NEW	Published	Active	\$14.99 Free Shipping	None	0
2014-SM		Prepara Simply Mist Glass Olive Oil Sprayer	Published	Active	\$19.99 Free Shipping	None	0

Prepara – Walmart Ecommerce Success



Over 400k Units Sold

- Hundreds of Positive Reviews
- 4.5 Stars Rating



Source: Walmart.com



Walmart

Save money. Live better.





PART 5

Q&A

Contact us if there is any question.

