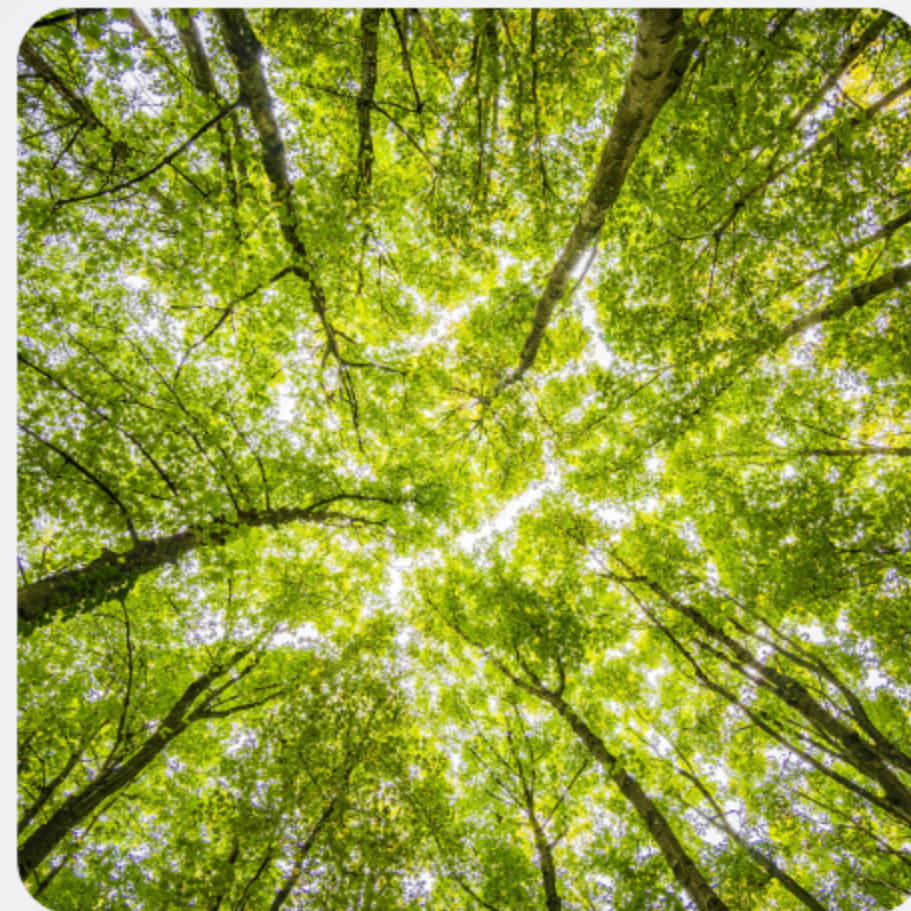


嘉威生活

法人說明會

Jia Wei Lifestyle

3557.TW





免責聲明

Disclaimer Statement

本簡報及同時發佈之相關訊息所提及之預測性資訊，包括營運展望、財務狀況、業務預測等，建立在本公司從內、外部所取得之資訊基礎。

本公司未來營運結果、財務狀況及業務成果，可能與這些明示或暗示預測性資訊有差異，其原因包括但不限於價格波動、競爭情勢、國際經濟、匯率波動、市場需求及其他本公司無法掌控之風險。

本簡報中對未來展望，反應本公司截至目前對未來的看法。未來若有任何變更或調整時，本公司並不負責隨時再度提醒或更新。



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永續創新



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PART 5

Q&A





PART 1

公司概況





PART 1

關於嘉威

About us



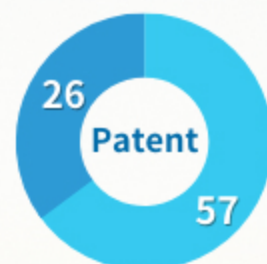
IP METER

商標概況



■ 申請中 6
■ 已取得 66

專利概況



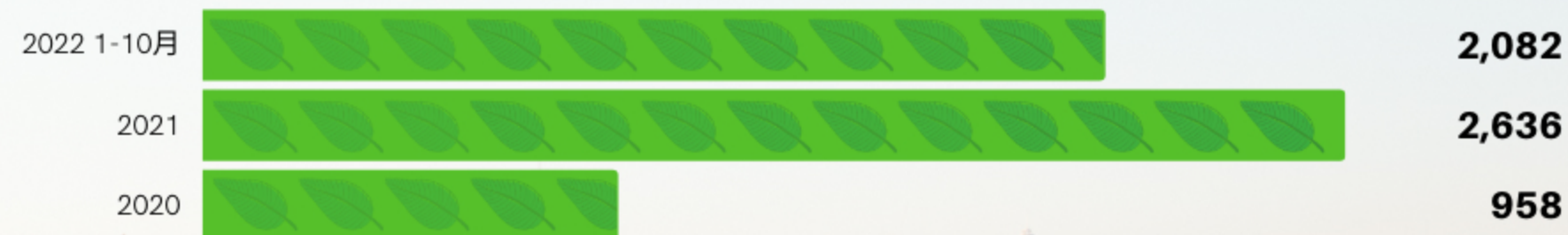
■ 申請中 26
■ 已取得 57

prepara 專利推動 件(累計)



ECO METER Sustainable Material

R-PET 用量 噸



PART 1

品質系統為生活加分

Quality +



美學
文創



設計
製造



製程良率
98%



出貨品質
滿意度
99%以上



1.2億戶
美國家庭
必備





PART 1

客戶肯定

Diversity



大眾市場 + 俱樂部
+ 超級市場

Walmart

COSTCO
WHOLESALE

ASDA

Loblaws
Sainsbury's

SHOPKO



next



meijer

H-E-B



BEALLS

Tchibo

ROSS
DRESS FOR LESS

dd's
DISCOUNTS



TJ-maxx

Burlington



家居用品專賣店



WILLIAMS
SONOMA
CALIFORNIA
JAY
COMPANIES
EST. 1950

ZARA
HOME
POTTERY
BARN

gimex[®]
melamine plus

Sur la table

Crate&Barrel



BED BATH &
BEYOND



大型百貨公司

MARKS &
SPENCER
KOHLS

HomeGoods[®]
bloomingdales



★ macy's

DEBENHAMS

JCPenney

belk

Dillard's
The Style of Your Life.

Stein Mart



線上購物平台商
與其他



amazon

SHOPPERS
DRUG MART

Walgreens

OXO

PART 2

營運概況



PART 2

核心客戶

Industry

	上市	營收 (美金億)	重要子公司	店數	零售額世界排名 ¹
     	WMT (NYSE)	5,678	Sam's Club	美國4,742 全球10,593	1
	TGT (NYSE)	1,046	Target Brands, Inc	1,937	10
	COST (NASDAQ)	2,227	Costco travel	839	4
	AMZN (NASDAQ)	3,425 (僅取零售相關)	-	網路銷售為主	2
	WSM (NYSE)	82	Pottery Barn	544	51
	KR (NYSE)	1,379	Harris Teeter	2,742	7

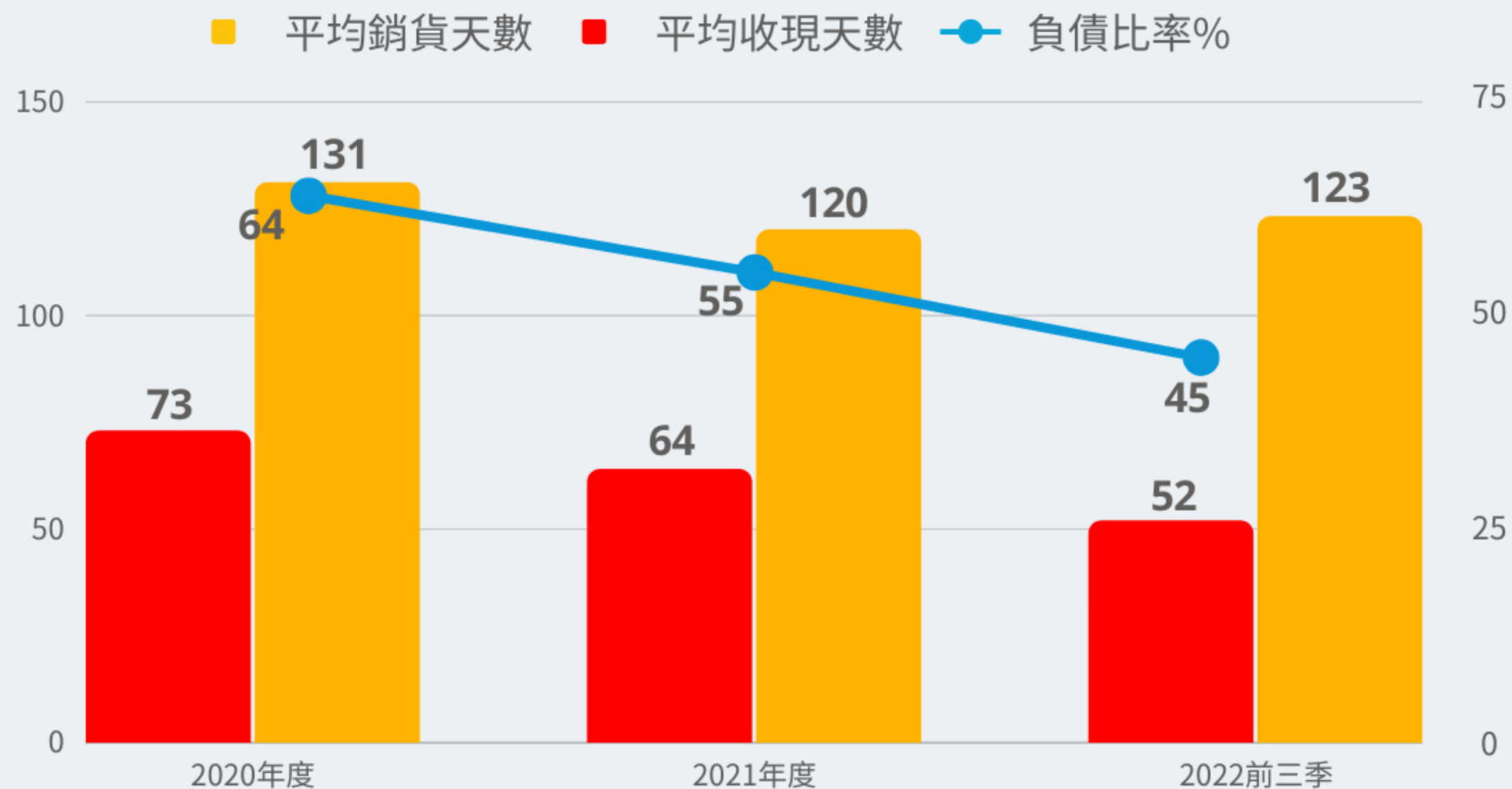
1. 資料來源 – 網站Retail Info. Systems : The Top 100 Retailers in 2022 (Published 2022 Apr 29)

PART 2

經營成果

Momentum

TCRI調升為6



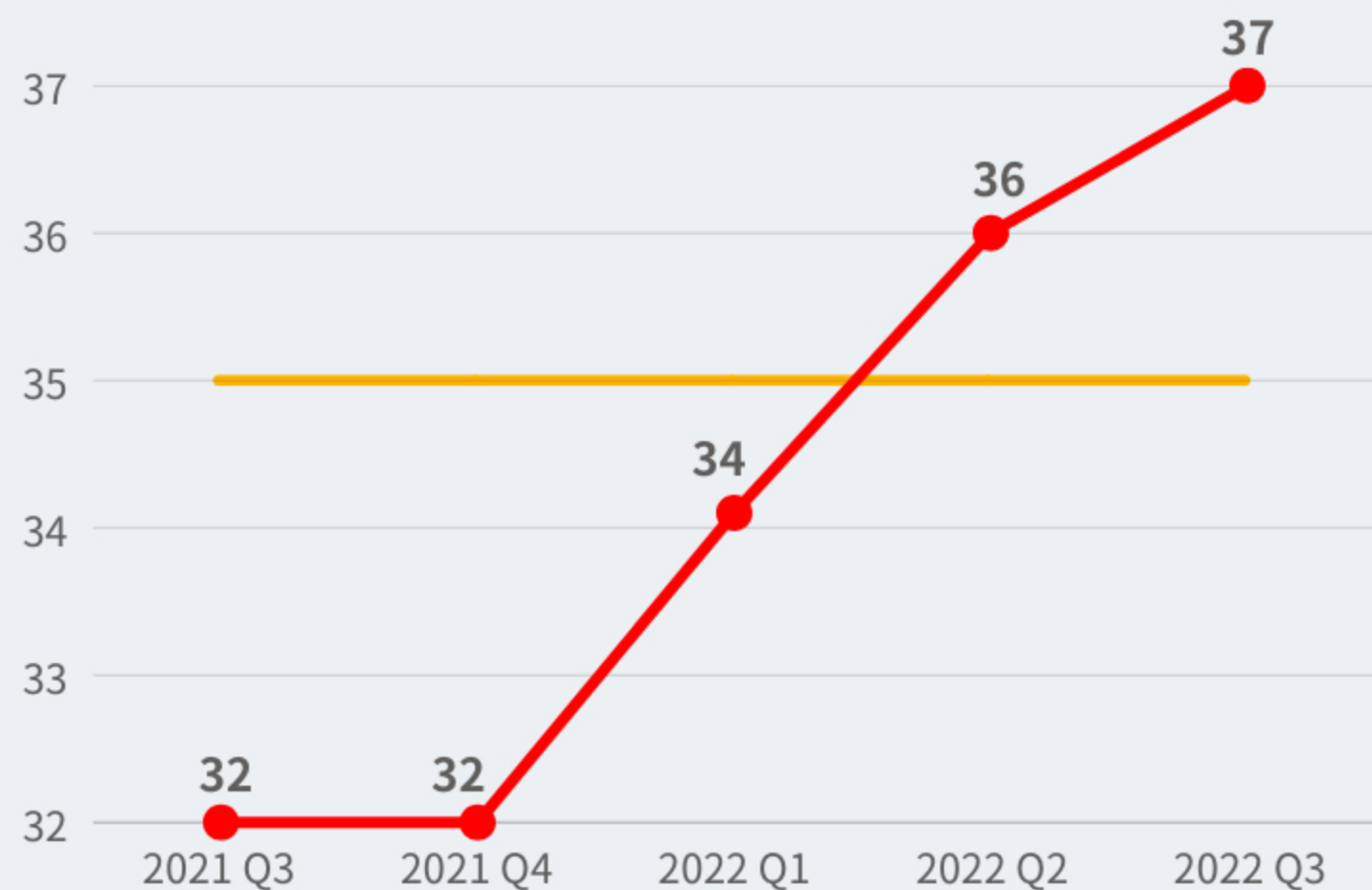
PART 2

獲利表現

Profit

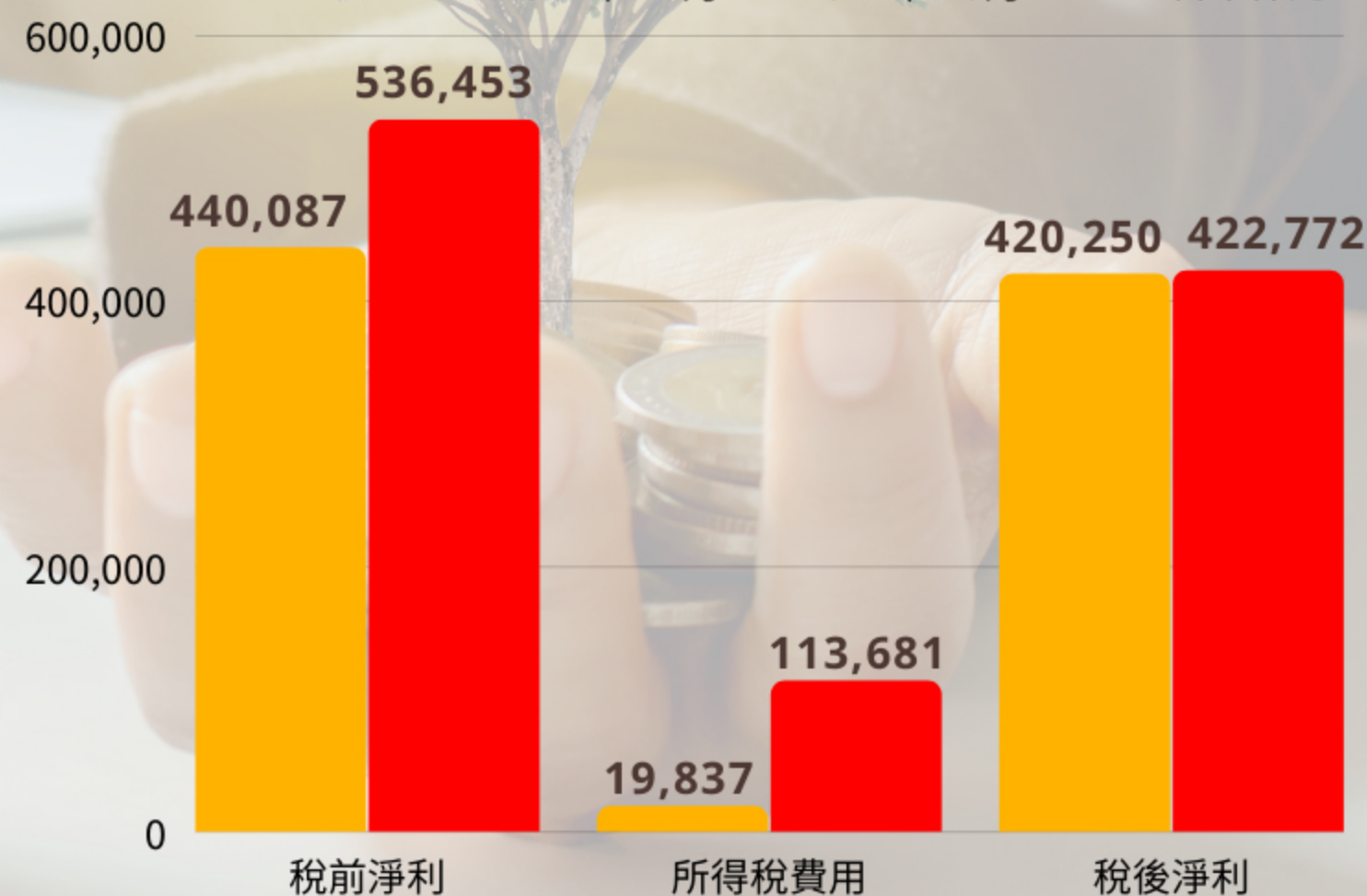
毛利率趨勢

■ 季度 ■ 基準線 %



獲利能力

■ 2021年1-9月 ■ 2022年1-9月 台幣仟元



PART 2

股利政策

Sharing

董事會決議

現金股利
元

股利所屬
當期EPS
元

股利配發率

110年度

6.65

10.01

66%

111年度

6

7.74

78%

PART 3

永續創新



PART 3

ESG 重點績效

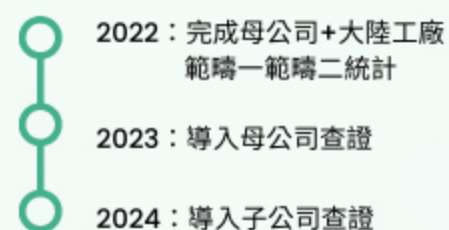
Performance

綠色產品

R-pet 營收成長



溫室氣體



生質材料發展



品質保證

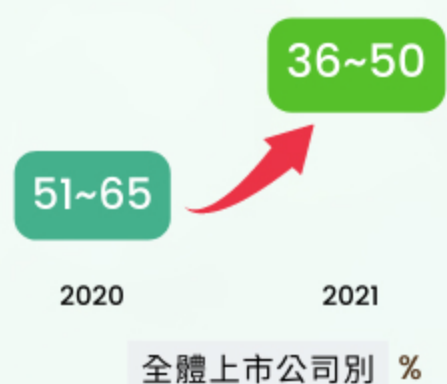
產品符合
FDA標準



客戶關係



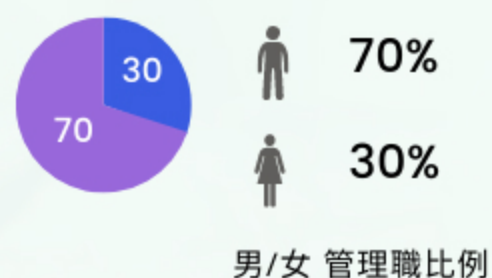
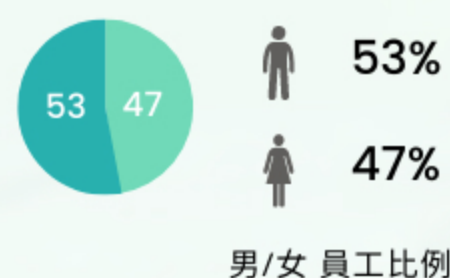
公司治理評鑑升級



董事成員多元化



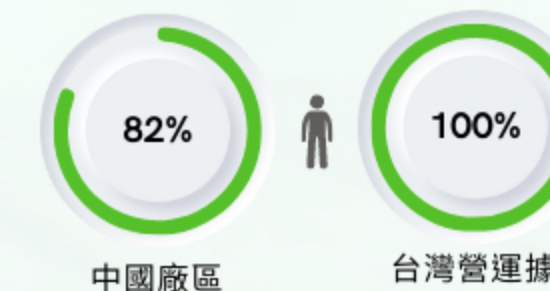
性別平權



在地化經營

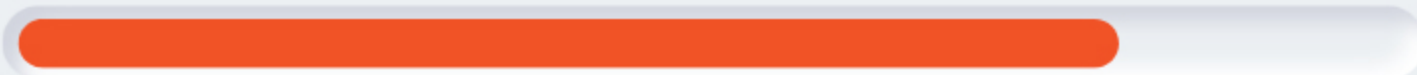


在地化經營-擔任管理階層比例



PART 4

展望



PART 4

業務推動

Enlarge



PART 4

客戶關係

Momentum



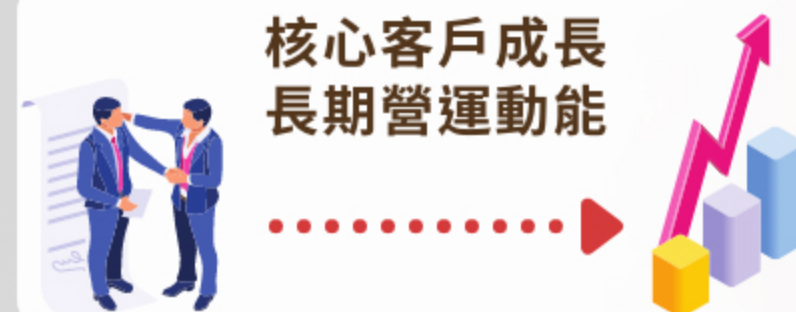
前10大客戶中
有5個為世界零售業前10強



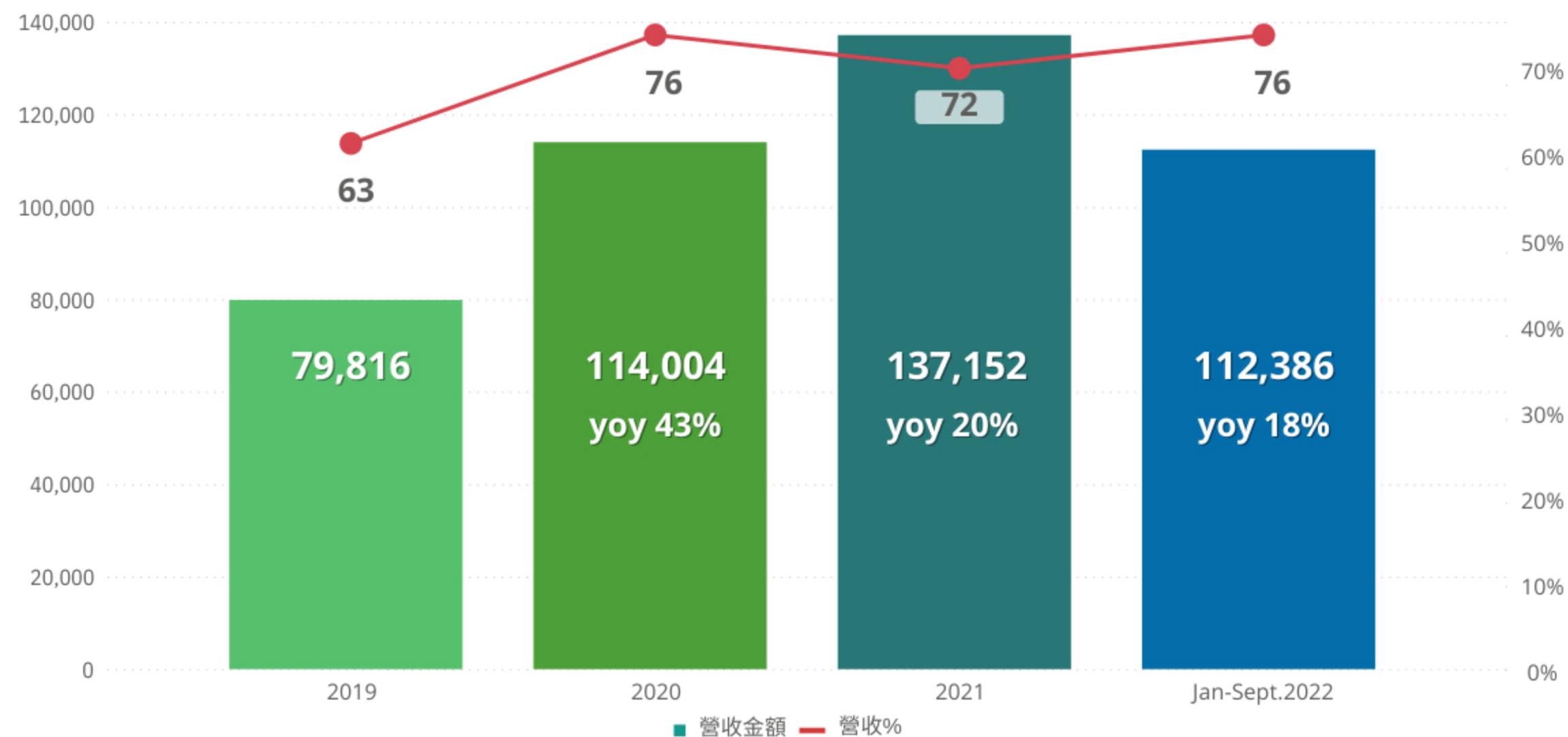
2022年
1-9月 **112,386** 仟元(USD)

2019年 **79,816** 仟元(USD)

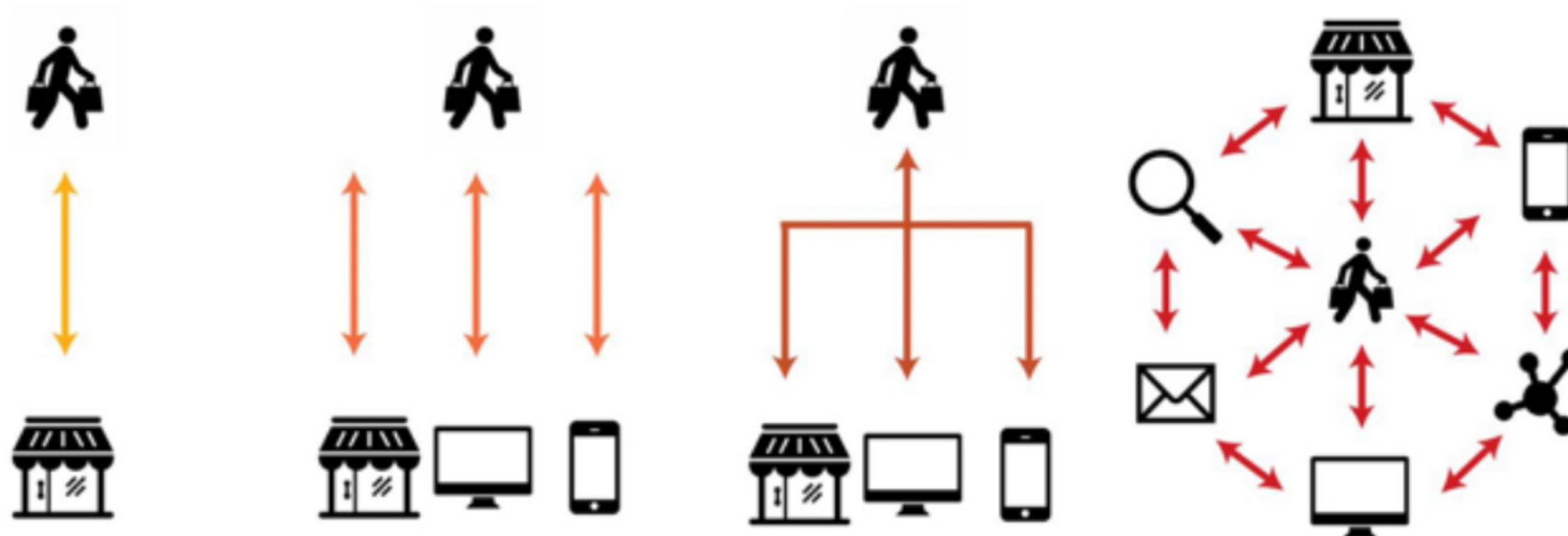
核心客戶成長
長期營運動能



核心客戶



Omnichannel



The Omnichannel Retail

Walmart: Major Improvements to Stores

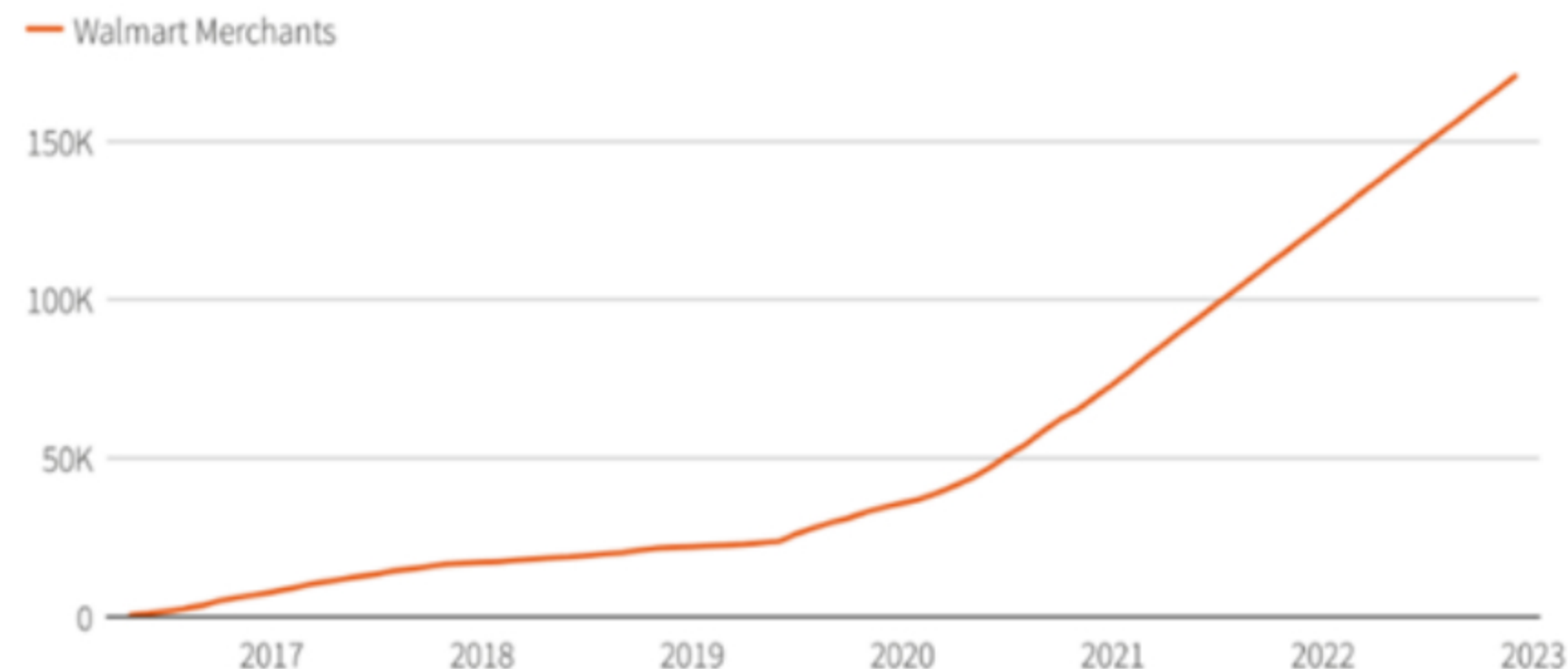
資料引用來源: Walmart.com



Walmart is focused on Walmart Marketplace

Walmart Marketplace Vendors Seen Rising Sharply

Third-party merchants are expected to flood Walmart Marketplace over the next two years



資料引用來源: Walmart.com

INCREASE YOUR SELLING
CHANNELS WITH

Walmart 
Marketplace



New! Wanda June Home

Serve up some sass with cookware & more by Miranda Lambert.

[Shop now](#)



資料引用來源: Walmart.com

Only at Walmart

Beautiful Kitchenware

Joyful cookware, appliances, & more by Drew Barrymore.

[Shop now](#)

Beautiful



What's new
The Home Edit

Hangers, canisters & more from organization BFFs Clea & Joanna.

[Shop now](#)



Exclusively at Walmart

New from My Texas House

Freshen things up with pillows, bedding & more by Erin Vogelpohl.

[Shop now](#)



New!
Spice by Tia Mowry

Curated kitchen & dining styles for easy meals.

[Shop now](#)



New summer styles!

Sofia Jeans collection

The latest jeans, dresses, jumpsuits, & more.

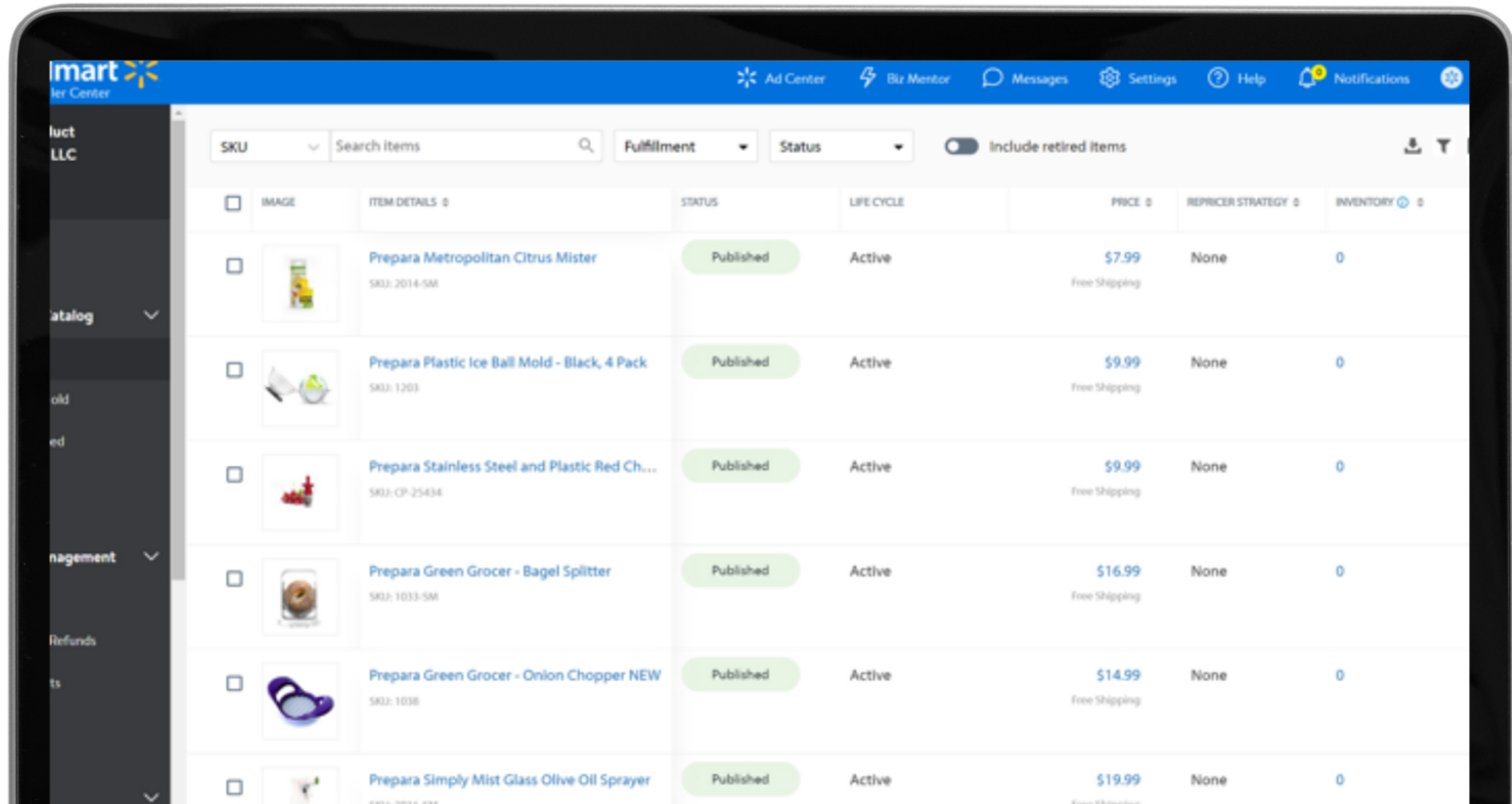
[Shop all](#)



Prepara – Working with Walmart Marketplace

Over 65 Items Available on Walmart.com

資料引用來源: Walmart.com



The screenshot displays the Walmart Seller Center interface. The top navigation bar includes links for Ad Center, Biz Monitor, Messages, Settings, Help, and Notifications. A left sidebar contains navigation options like Product Catalog, Orders, and Refunds. The main content area shows a table of products with columns for SKU, Image, Item Details, Status, Life Cycle, Price, Repricing Strategy, and Inventory. The table lists six items, all with a 'Published' status and 'Active' life cycle. Each item has a price, a 'Free Shipping' label, and an inventory count of 0.

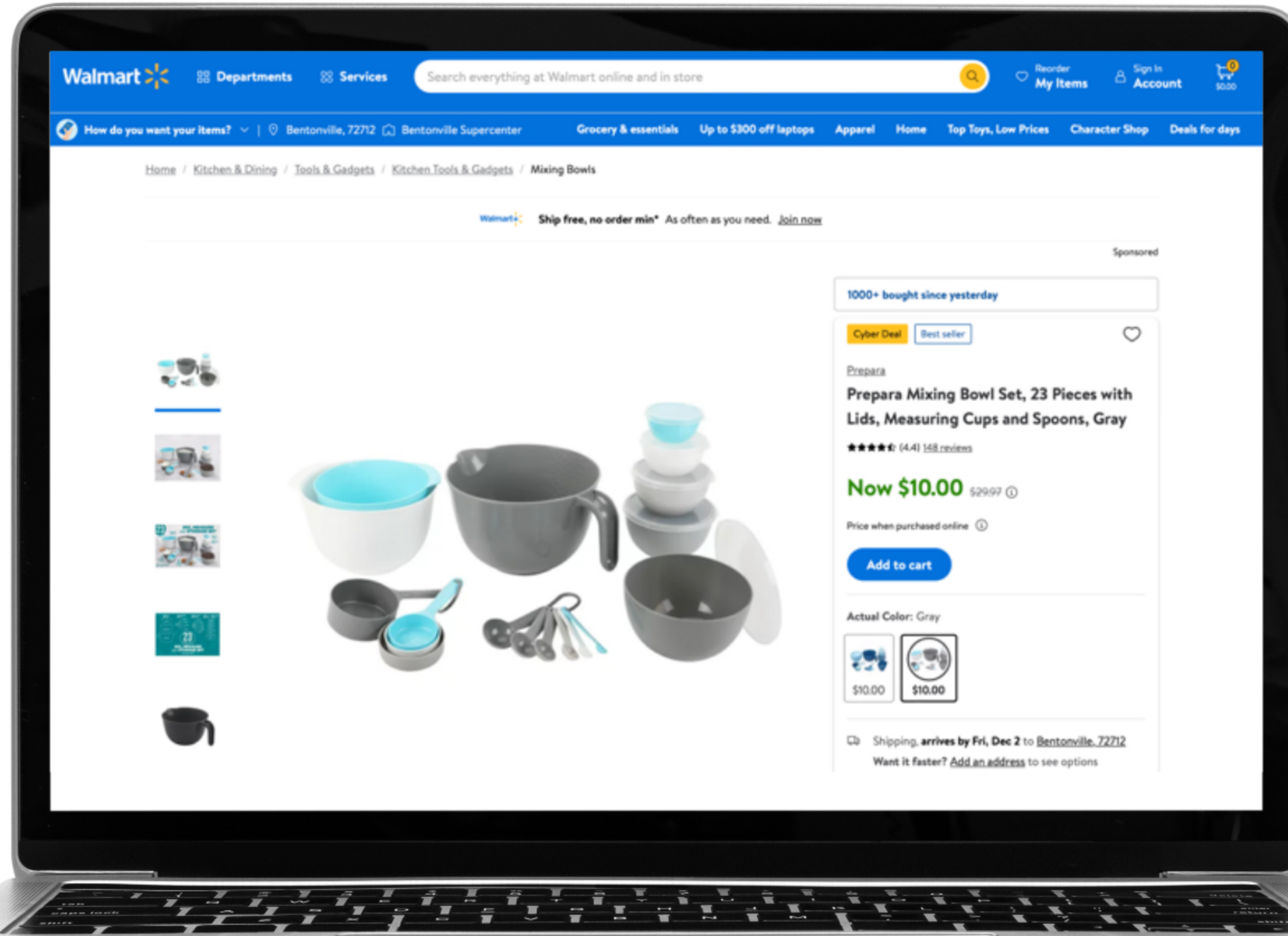
SKU	Image	Item Details	Status	Life Cycle	Price	Repricing Strategy	Inventory
2014-SM		Prepara Metropolitan Citrus Mister	Published	Active	\$7.99 Free Shipping	None	0
1203		Prepara Plastic Ice Ball Mold - Black, 4 Pack	Published	Active	\$9.99 Free Shipping	None	0
CP-25434		Prepara Stainless Steel and Plastic Red Ch...	Published	Active	\$9.99 Free Shipping	None	0
1033-SM		Prepara Green Grocer - Bagel Splitter	Published	Active	\$16.99 Free Shipping	None	0
1038		Prepara Green Grocer - Onion Chopper NEW	Published	Active	\$14.99 Free Shipping	None	0
2014-SM		Prepara Simply Mist Glass Olive Oil Sprayer	Published	Active	\$19.99 Free Shipping	None	0

Prepara – Walmart Ecommerce Success



Over 400k Units Sold

- Hundreds of Positive Reviews
- 4.5 Stars Rating



資料引用來源: Walmart.com





PART 5

Q&A

Contact us if there is any question.

